

President's Message



Russel H. Babbitz, MAI, SRA
2016 SCCAI President

Season's Greetings! Best Wishes for the New Year!

Judging from conversations I've had with other appraisers in the last few weeks, if a few of you even have time to read the opening words of this newsletter before the end of the year I'll be happy. At a time of the year when many other professions are throttled back, appraisers often are working extra hours to meet end of the year due dates; then January is quiet as can be. Should I wish you a busy January as well?

On January 7, our Chapter Board of Directors will get sworn in at the 85th Installation and optional Golf Outing. Please join me in welcoming Brad Thompson as your 2017 Chapter President! I appreciate all the volunteers that will assist Brad during his term in office.

In a surprise move before the Holidays, our National Board of Directors decided to change the way chapter finances are managed. On November 18 Chapter Presidents received a letter from National President Scott Robinson regarding a new Chapter Financial Management and Administration Policy. As this was the weekend leading up to Thanksgiving, there were a few other things happening in most of our lives. So after returning from Turkey Day and putting

up the seasonal lights I caught up with my email and was unhappily surprised. Turns out the new policy, voted on at the November National Board Meeting, but not discussed with Regional representatives at our meeting in Charlotte in July of this year, is to centralize chapter financial affairs with National. Should our National leaders have communicated a little more with chapters that have successfully operated for decades? Yes! We are in the process of communicating our strong thoughts on this troubling matter to our national leaders.

Similar to the appraisal profession, our Chapter is constantly undergoing changes. We need to plan how the Chapter can continue to serve the needs of its current members and grow membership. Steve Norris, my predecessor, borrowed an idea from another professional group and this year we worked to organize the Next Gen group. The purpose of the group is twofold – attract new members and provide a way for members to get to know others and obtain mentorship to enrich their careers. The next phase starts in 2017. If you are interested in taking part contact, our chapter office or send me an email.

It has been a pleasure serving the Southern California Chapter this year. I want to thank everyone who worked alongside me.

Since starting my recent service to the Chapter four years ago, I've served as Secretary, Treasurer, Vice President and finally President. Next year I'll continue my service as Past President. I'll still have voting privileges on the Board and have contributions to make.

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SCCAI Website
www.sccai.org

**We Wish you a
Prosperous
New Year**

49th Annual Litigation Seminar

SPECIAL THANKS TO OUR SPONSORS:

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Please follow the [link](#) for the speaker presentations

***Don't wait to register for this MUST ATTEND seminar for
ALL APPRAISERS in Southern California.***

24th Annual LA/OC Market Trends Seminar

January 26, 2017

Sheraton Cerritos Hotel - Cerritos, CA

APPROVED: 8 Hrs of AI and BREA CE

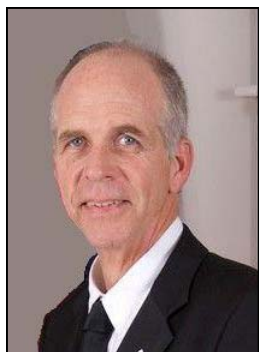
click [HERE](#) to register

***Registration Includes
Continental Breakfast and
Lunch***

Northwestern Branch

The Northwestern Branch represents and serves appraisers from West and North Los Angeles County and Ventura and Santa Barbara Counties

Tupper W. Lienke, MAI - 2016 SCCAI Northwestern Branch Chair



Tupper W. Lienke, MAI
Chair



Robert Jordan, MAI
Vice Chair



Loy Spears, MAI, SRA
1st Advisor



J.P. LoMonaco, MAI
2nd Advisor



Adam Dembowitz, MAI
3rd Advisor

Productivity Tools for Appraisers: Microsoft OneNote

January 12, 2017
Spitfire Grill

Be more efficient, stay organized, and access files anywhere with OneNote, a free productivity tool

Free gift (a \$97 value) to those who attend. See bottom of email for more information.

What we will talk about:

There is no shortage of tools, gadgets and software to help us be more productive, efficient and create higher quality appraisals. But many of these tools are costly and have a steep learning curve that takes us away from our goals. In this presentation, I want to talk about a

free tool: Microsoft OneNote. This tool is part of Microsoft Office (free with or without Office, on all devices). It has the familiar ribbon and functionality you are used to with Excel and Word, and it works well with tools you already use.

OneNote is a digital binder to enhance your research, keep you organized, compliment a paper work file and dare I say it, revolutionize the way you work. I've seen attorneys manage their court files with OneNote and business consultants use OneNote to deliver relevant information and analysis on the spot, with or without internet access. I personally use OneNote in my appraisal practice to stay organized and get more done. I think it can help you and I want to share how.

Not sure if OneNote is worth your time? That's okay. I'll explain some of the basics, show you how to get started and after a full breakfast complete with eggs and bacon, you will have the information you need to make your decision.

Curious for more? This talk will have you covered. I'll be sharing how you can be entirely mobile, have all your work file documents everywhere, and even write notes with digital ink or audio record your notes in the field with OneNote. OneNote can extend to as much or as little use as you want.

Speaker Bio:

Jared DeCamp is a Senior Analyst at Integra Realty Resources - Los Angeles, a Candidate for Designation, Appraisal Institute, and Social Media Chair for the Appraisal Institute's new initiative for Next Generation Appraisers. He has been published in the Appraisal Institute Valuation Magazine, guest posted for the official Microsoft Office site and is regularly featured on BetterCloud as a contributor. He is also the organizer and host of Learn OneNote Conference, the first ever online conference all about OneNote.

As an appraiser, Jared focuses on Right of Way assignments impacting all the major property types. Additionally, he has completed assignments on agricultural properties, marinas, government buildings, railroad corridors and movie theaters. Prior to Integra Realty Resources, he held positions as an appraiser with the Ventura County Assessor's Office and as a real estate broker.

Your Free Gift:

As mentioned above, Jared is the organizer and host of the first ever online conference all about OneNote called Learn OneNote Conference. This six day event took place in November 2016 and included 21 speakers to discuss various OneNote topics and provided training to more than 4,300 attendees from around the world.

The Learn OneNote Conference recorded videos now sell for \$97. For all those that attend this Northwestern Branch Breakfast Meeting, you will receive a free access code. This is perfect if you want additional training to begin incorporating OneNote into your appraisal practice.

Click [HERE](#) to register

Meet Our Newly Designated Members



Roy Kim, MAI
Gregory W. Kinsey, MAI
Steven T. Crooks, MAI
Joanne L. Bell, MAI, SRA, AI-GRS, AI-RRS
Brenda H. Fusco, MAI
Brittany Nagelmeyer, MAI
Elizabeth A. Crawford, MAI
Christer H. Fiege-Kollmann, MAI
Michael Brent Comstock, MAI
Vincent J. Disanza, SRA
Bradley J. Lunetta, MAI
Mark E. Oliver, MAI, AI-GRS
Jennifer L. Heath, SRA, AI-RRS
Linus Venckus, MAI
Buckner J. Harris, MAI
Daniel D. Provencio, MAI
Lisa M. Kimbro, MAI, AI-GRS
Marcella N. Pardo, MAI, AI-GRS
Larry H. Johnson, MAI
Nancy Summers, MAI
Lynn A. Dordahl, SRA
Kathleen T. Wing, MAI
Russell B. Tiv, MAI
Loy L. Spears, MAI, SRA
Gazelle Raye Wichner, MAI
Daniel Lee, AI-GRS
Luis E. Lobos, MAI



The MAI designation is held by individuals who are experienced in the valuation and evaluation of commercial, industrial, residential and other types of properties, and who advise clients on real estate investment decisions. To pursue MAI Designated membership, one must be a general Candidate for Designation.

The SRA designation is held by individuals who are experienced in the analysis and valuation of residential real property. To pursue SRA Designated membership, one must be a residential Candidate for Designation.

The AI-GRS designation is a new designation program aimed at providing professional general reviewers with the knowledge and skills needed to satisfy issues related to due diligence and risk management often requested by their employers and clients.

The AI-RRS designation is a new designation program aimed at providing professional residential reviewers with the knowledge and skills needed to satisfy issues related to due diligence and risk management often requested by their employers and clients.

2017 7-HOUR NATIONAL USPAP UPDATE COURSES

February 23, 2017 - Costa Mesa, CA

June 15, 2017 - Woodland Hills, CA

October 5, 2017 - Ontario, CA

To register for any of this course or for any other courses please follow the [LINK](#)



Education Committee Report

By Bryan Vick, MAI

2016 SCCAI Education Committee Chair

As we wind down the year, 2016 was another challenging but rewarding year for education for the Chapter. We are proud of the diversity and relevancy of the education offerings and seminars that were provided locally in Southern California to our members. It was an honor and privilege to serve the Chapter and to work with the many remarkable people who tirelessly step up for our Chapter. This year the SCCAI hosted four major chapter developed seminars that included the LA/OC Market Trends, Inland Empire Market Trends, Summer Conference, and Litigation Seminars. Most recently, we held our 49th Annual Litigation Seminar in November. I want to thank Stu DuVall, MAI and Brad Thompson, MAI, AI-GRS for their outstanding contributions in putting together a successful and well attended event.

As we look forward into 2017, Bob King, SRA will take over as Education Chair along with Jay Munoz, MAI, SRA, AI-GRS, AI-RRS and Adam Bogorad, MAI. I want to give special thanks to Bob and Jay for their hard work, insights, and service to the Chapter as fellow members of this year's Education Committee. Lastly, I also wish to extend a warm welcome to Adam Bogorad, MAI, who will be joining the Education Committee for 2017.

If you have not recently attended one of our chapter developed seminars, we are very pleased to note that 2017 will kick off with the **24th Annual LA/OC Market Trends Seminar on January 26, 2017** at the Sheraton Hotel Cerritos. Please follow the [LINK](#) for more information and registration.

We are also very pleased to announce that we will be holding the **Santa Barbara/Ventura 2017 Market Trends Seminar on February 8, 2017** at the Crowne Plaza Hotel in Ventura. Please follow the [LINK](#) for more information and registration.

85th Annual Installation Dinner and Optional Golf Outing

The Southern California Chapter of the Appraisal Institute invites its members and their guests to the 85th Annual Installation.
Come and enjoy a special evening with friends and colleagues while we honor our chapter officers and directors.

Date: Saturday, January 7, 2017

Place: La Canada Flintridge Country Club
5500 Godbey Drive
La Canada Flintridge, CA 91011

Time: Reception 5:00pm

Dinner 6:00pm followed by Program

Attire: Country Club Casual / Golf Attire welcome

\$60.00 per person - Includes Buffet Dinner and No host bar

\$40.00 for 9 Holes of Golf Prior to the Dinner

Golf Outing: Check in at 1:30pm – Tee off at 2:00pm
9 holes of golf. Shotgun format. No handicaps needed.

Just for fun with friends at a private country club.

Please follow the [LINK](#) for registration & more information

SCCAI 2017 CALENDAR

DATE(S)	COURSE / SEMINAR	LOCATION
January 12, 2017	NORTHWESTERN BRANCH MEETING Productivity Tools for Appraisers: Microsoft OneNote	Santa Monica, CA
January 26, 2017	24th Annual LA/OC Market Trends Seminar	Cerritos, CA
February 8, 2017	Santa Barbara/Ventura County 2017 Market Trends Seminar	Ventura, CA
February 23, 2017	7-Hour National USPAP Update Course	Costa Mesa, CA
March 8-10, 2017	Review Theory-Residential	Ontario, CA
March 16-17, 2017	The Appraiser as an Expert Witness: Preparation & Testimony	Costa Mesa, CA
March 22, 2017	Federal and California Statutory and Regulatory Law Course	Ontario, CA
March 29-30, 2017	Uniform Appraisal Standards for Federal Land Acquisitions	Costa Mesa, CA

The Southern California Chapter's Mason - Thornton Scholarship Program

The Mason - Thornton Scholarship Fund is a Trust Fund sponsored and managed by the Southern California Chapter of the Appraisal Institute. The sole purpose of the Fund is the awarding of financial scholarships to Designated Members and Candidates in good standing for courses presented by the Appraisal Institute leading to a professional designation in the Appraisal Institute.

[Application and Information](#)

Classes eligible for scholarships are listed on the application.

Please call us at the Chapter Office if you have questions. (818) 957-5111

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