

## **Your 4th Quarter 2019 News & Updates**

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### **President's Letter**

**Beth Finestone, MAI, AI-GRS**

**SCCAI 2019 President**



#### **President's Message**

I find it hard to believe that 2019 is drawing to a close. At this time of year, I reflect back on the past year, while looking forward to the coming year. For me personally, 2019 has been a fabulous year. I was blessed with two grandchildren, the engagement of my older daughter, the purchase of Kiley Company which now operates as Integra Realty Resources - Orange County and having been honored to serve as your Chapter President. When I consider each of these items that shaped 2019 into such a positive year for me, I am struck by the fact that none of them were accomplished in isolation, and many didn't involve me directly. Grandchildren and engagements are rewards reaped from time put into to our children over the years. I liken this to my profession as an appraiser; it is the time I have spent educating myself, working hard and volunteering that have helped to establish my career. All of the best things in my life could not have been accomplished without family, friends, co-workers and the myriad of volunteers at SCCAI. I urge each of you that is reading this to get involved and or stay involved with the Appraisal Institute and SCCAI. The time you put in will be rewarding in its own right; the friendships made will last a lifetime; and the benefits to your career will be numerous!

Part of the reason 2019, and my year as your Chapter President, have flown by so quickly is due in large part to the dedicated members of our Executive leadership, including Linda and Lianna, our Board and Committee members. I would like to personally thank you for your dedication, time and many contributions. It has been a pleasure serving with you.

As a team, we accomplished a lot in 2019. We expanded the number of mixers we had, and had top quality seminars including the Inland Empire Market Trends, Los Angeles/Orange County Market Trends, Santa Barbara/Ventura Market Trends, Residential Symposium, and the Litigation Seminar which drew more attendees than in the recent past! We honored Bob Lea at Heritage Night and most importantly we awarded 19 designations. Of these, one was an SRA, 12 were MAI's and six were AI-GRS designations. We also hosted a retirement party for Linda Zimmer. Linda, thank you again for all you have done for so many of us and for the Chapter. We wish you every happiness in your retirement! Lianna, thank you again for agreeing to be our new Executive Director. We are excited to have you take the reins!

I look forward to continuing to serve the Chapter and have every confidence in our new Board! Casey...take it away!

Lastly, I would like to wish everyone a happy and healthy holiday season with best wishes for a prosperous new year

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# **52nd Annual Litigation Seminar**

## **November 7, 2019**

### **Sheraton Hotel**

### **Cerritos, CA**

This year's Litigation Seminar was held at the Sheraton Hotel in Cerritos, California. The attendance was excellent and the response from attendees was resoundingly enthusiastic.

#### **Special thanks to our seminar sponsors:**

CBRE stepped up as the Gold Sponsor

#### **Silver Sponsors:**

Integra Realty Resources - Los Angeles and Orange County

LIA

Peregrine Realty Partners

Waldron & Associates, Inc.

And

#### **Our Bronze Sponsor:**

Colliers International

The timely seminar topics generated thoughtful and lively audience participation. We were pleased to have such illustrious and experienced speakers give so generously of their time and knowledge. Our lunch-time speaker was the Honorable Robert Broadbelt III, Judge of the Los Angeles County Superior Court, who spoke about the "10 Best/10 Worst Things an Expert Can Do (Experts - Humble Tips for Know-It-Alls)." Judge Broadbelt injected humor, music, and video into his insightful presentation.

Thank you to everyone who participated in and attended this very successful event from the Southern California Chapter of the Appraisal Institute. We look forward to seeing you next year.

## **2019 Heritage Night Dinner & Program**

### **October 24, 2019**

### **Omni Hotel**

### **Los Angeles, CA**

This year we honored Robert (Bob) M. Lea, MAI at Heritage Night. This was a special and well deserved tribute to an individual that has contributed so much to our profession and the Appraisal Institute. John Ellis acted as the MC for the event, and in addition to John, speakers included Mike Teobaldi, Ron Buss and David Zoraster. The event was held at the Omni Hotel in downtown Los Angeles and was well attended and enjoyed by all.



SCCAI Past Presidents

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## **[NOW OPEN FOR REGISTRATION!](#)**

### **88th Annual Installation Dinner**

**January 11, 2020**

**Perch**

**Los Angeles, CA**

**[Registration Form](#)**

### **7-Hour USPAP Update Course**

**January 15, 2020**

**National University**

**Costa Mesa, CA**

**[Register Here](#)**

### **27th Annual LA/OC Market Trends Seminar**

**January 30, 2020**

**Sheraton Cerritos**

**Cerritos, CA**

**[Register Here](#)**

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## **The 2019 Southern Branch Team**

**Chair: Robert M. Contant, Jr. MAI**

**Vice Chair: Matt T. VanEck, MAI**

**1st Advisor: Winnie Houston, MAI**

**2nd Advisor: George Paquette, SRA**

**3rd Advisor: Alexander Jaffe, MAI**

The Southern Branch represents and serves appraisers from Orange County and Long Beach.

Thank you for the opportunity to serve as your branch chair. Year 2020 will have a new roster with our fellow appraiser, Matt VanEck, MAI, taking the reins as chair.

From my experience as a sole proprietor working from a home office, I often forget I'm a part of a larger community of appraisers. Work load and looming due dates create a sort of tunnel vision. Over the years I've found that attending our branch and chapter events reinforces a sense of community. Not only are do our events foster camaraderie but I always leave with a few morsels of knowledge that are applicable in my practice. For year 2020, I encourage all of you to consider attending a breakfast meeting, dinner meeting, market trends seminar, etc. Our new branch team is busy at work putting together a schedule for the coming year.

Lastly, if you are interested in serving as an Advisor, please reach out to myself or Lianna Ayala.

Robert Contant, MAI

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## **The 2019 Northwestern Branch Team**

**Chair, Adam Dembowitz, MAI**

**Vice Chair, Bradley Stern, Candidate**

**1st Advisor, Jan Kelly, Candidate**

**2nd Advisor, Jerardo Arciniega, MAI**

**3rd Advisor, Marcus Espinoza, MAI, SRA, CCIM, ASA**

Happy Holidays! Hopefully you had a restful, enjoyable Thanksgiving break and are ready to finish the year strong. The Northwestern Branch held five meetings in Santa Monica this year, and we greatly appreciate the time and effort of our speakers as well as our members. If you weren't able to attend any of our events, consider us as one of your continuing education options in 2020. We have several engaging presentations planned throughout the next year.

If you missed it, on September 19 at the Spitfire Grill in Santa Monica, we presented "Assessment of Real Property in California," in which Howard Klein, CPA, CFA shared his decades of experience in real estate tax assessment and appeal issues. Mr. Klein discussed examples demonstrating scenarios that trigger reassessment. His presentation touched on topics including reassessment upon change in ownership, property purchase, legal entity transfers, long term leases, and new construction. Mr. Klein also provided specific property examples, including some from his years at Macerich.

Sadly, my time as Chair is over. It's been my pleasure and honor to serve the Northwestern Branch and the Board of Directors over the last several years. If you are interested in learning more about volunteering next year, please let one of us know. Thank you, and have a Happy New Year!

Adam Dembowitz, MAI

The Northwestern Branch represents and serves appraisers from West and North Los Angeles County and Ventura and Santa Barbara Counties.

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## **2019 Education Committee Newsletter**

**Adam Bogorad, MAI**

**Education Committee Chair**

The Education Committee would like to wish for all of our members a happy and healthy holiday season. The year has nearly come to an end and we have been pleased by the success of the chapter-developed events in 2019. These events were well-attended and well-received by our members.

If you missed any of the larger events, the chapter website ([www.sccai.org](http://www.sccai.org)) has speaker presentations posted for the LA/OC Market Trends Seminar, the Santa Barbara/Ventura Market Trends Seminar, the Inland Empire Market Trends Seminar and the recent Litigation Seminar which was held in November.

The chapter-developed events that are offered locally are among the greatest benefits of being a member of the Southern California Chapter. With many educational offerings now being hosted and sought online,

these events are among the few remaining in-person opportunities that continue to bring together the professionals of our industry while also providing valuable insights into the various local markets.

The next chapter-developed event is the 27th Annual LA/OC Market Trends Seminar at the Cerritos Sheraton Hotel. Registration is now open. There is also a 7-Hour USPAP Update Course being offered at National University on January 15, 2020.

For a more complete list of our upcoming programs and to register for upcoming events, please visit the chapter website. Whether you are in need of qualifying or continuing education, the chapter has you covered.

Finally, the Southern California Chapter encourages members to take advantage of the Mason-Thornton Scholarship Program. The purpose of the program is to award financial scholarships to Designated members and Candidates in good standing, for courses presented by the Chapter leading to a professional designation in the Appraisal Institute. The chapter website has links to applications for this scholarship program, as well as additional national scholarship opportunities. Please make sure you visit the website to learn more about these opportunities.

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## **Congratulations to our Newly Designated Members**

**Jeremy Bagott, MAI, AI-GRS**

**Eric Dicus, MAI**

**Jerardo Arciniega, MAI**

**Michael Chappell, MAI**

**Bruce E. Diller, MAI, SRA, AI-GRS**

**Viren M. Kapadia, MAI**

**Timothy Comer, MAI**

**Daniel J. Sydor, MAI**

**John F. Walter, MAI**

**Daniel Lee, MAI, AI-GRS**

**Mark Moore, MAI**

**Andrew Meschewski, MAI**

**Philip E. Moore, Jr., MAI, AI-GRS**

**David Naranjo, SRA**

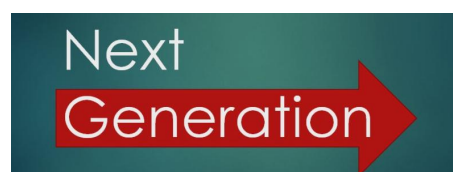
**David A. Williams, MAI, AI-GRS**

**Brendan M. Flynn, MAI**

**Robert A. Ohana, Jr, MAI**

**Adam Anderson, MAI, AI-GRS**

**Alden Katagihara, MAI**



## A PROGRAM TO BUILD THE FUTURE LEADERS IN THE APPRAISAL PROFESSION

Next Gen is a new effort by the Chapter to promote a social environment where young professionals in real estate appraisal can meet one another and network with many of the experienced appraisers in our chapter. Our goal is to connect a new generation of appraisers to network with both new and seasoned appraisers in the industry.

### Program Features:

**Next Generation Mixers:** Networking opportunities to create relationships with other new appraisers in the industry.

**Mentorship Program:** Be paired with a mentor in the industry to receive advice regarding training, education and industry knowledge from a seasoned professional.

**If you are interested in joining the Next Generation group, please respond to this email address and we will add you to our contact list.**

**Any questions? Please feel free to respond to [NextGen@sccai.org](mailto:NextGen@sccai.org)**

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### SCCAI'S JOBS BOARD ON THE CHAPTER WEBSITE

When is the last time you looked at the JOBS BOARD on the Chapter Website??  
There are many job opportunities just waiting for you!

And, as a member of SCCAI YOU can post a ad on the Jobs Board FREE! That's right.....if YOU are looking for an opportunity your ad is free.

Check out the [JOBS BOARD](#) TODAY !!!

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### Scholarships Available .....

#### The Southern California Chapter's Mason - Thornton Scholarship Program

The Mason - Thornton Scholarship Fund is a Trust Fund sponsored and managed by the Southern California Chapter of the Appraisal Institute. The sole purpose of the Fund is the awarding of financial scholarships to Designated Members and Candidates in good standing for courses presented by the Appraisal Institute leading to a professional designation in the Appraisal Institute.

[Application and Information](#)

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### Comprehensive Exam Prep

Gary DeWeese, MAI, and an instructor for the Appraisal Institute for more than 20 years, is offering his Comp Exam prep material for sale. The cost is \$300 for the Income, \$150 for the Sales, \$150 for the Cost/HBU and \$150 for the General module material. If you purchase the first 3 modules, the General module material is free. The material is based on multiple choice type problems with detailed solutions illustrated. The material is electronically delivered the same day as ordered.

For more information about the material, to read student reviews, and learn how to order go to [www.garydeweese.com](http://www.garydeweese.com) or contact Gary directly at [garydeweese@comcast.net](mailto:garydeweese@comcast.net) or 925-216-8751.

The materials were developed by Gary DeWeese and are not sponsored or endorsed by the Appraisal



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