

APPRAISAL INSTITUTE INLAND EMPIRE CHAPTER JUNE 7, 2018

CHRISTINE COOPER, PH.D. REGIONAL ECONOMIST



# Our Long Expansion, Now 107 Months

### Annualized % Change

(seasonally-adjusted)





# Our Long Expansion, Still Has Steam

### Annualized % Change

(seasonally-adjusted)

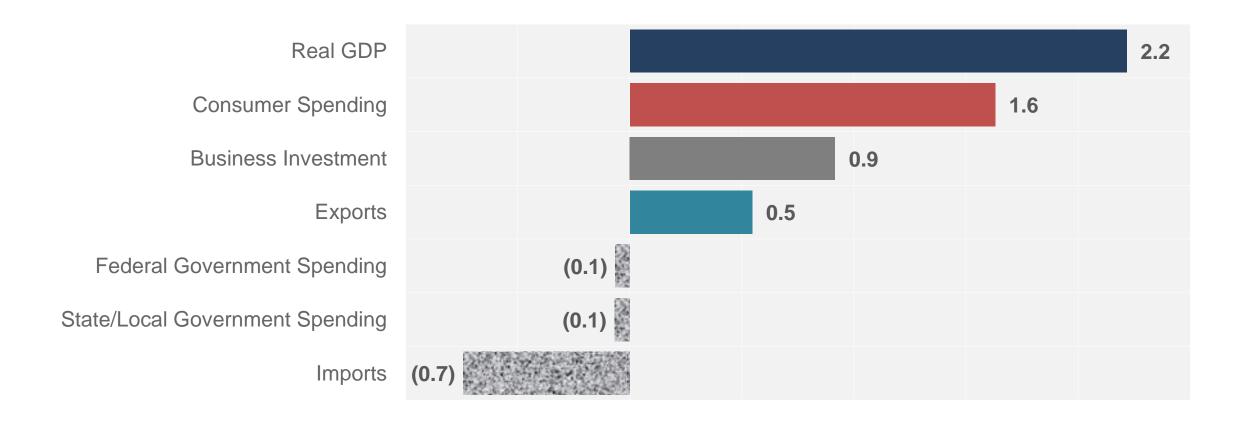




### Recent Expansion Has Been Broad-Based

### Contribution to % Change in GDP

(Percentage points; seasonally-adjusted; 2009Q3-2018Q1)



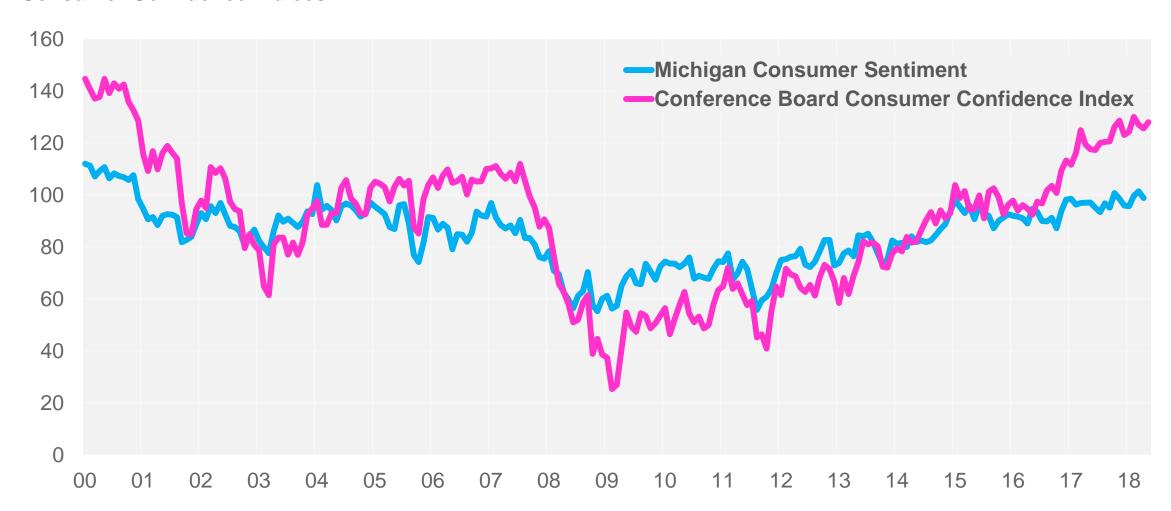






# Consumers Are Optimistic!

#### **Consumer Confidence Indices**



Sources: University of Michigan; Conference Board



### Growth in Household Debt Has Moderated

### **Annual % Change**

(Seasonally-adjusted)



Source: FRBNY (5/30/2018)



## Consumer Spending Growth Has Been Solid

### **Annual % Change**

(Seasonally-adjusted)

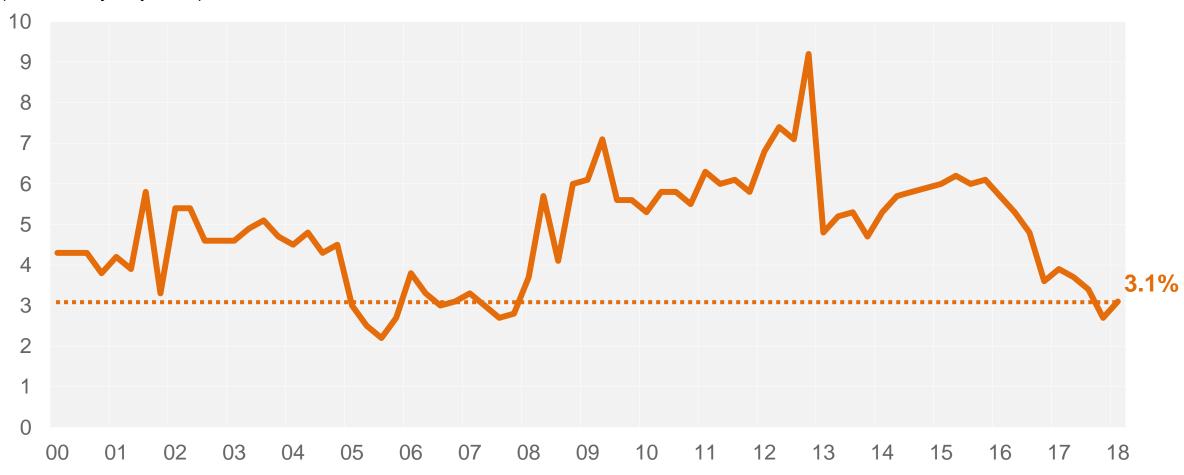




# But the Personal Savings Rate Is Falling

### **Annual % Change**

(Seasonally-adjusted)

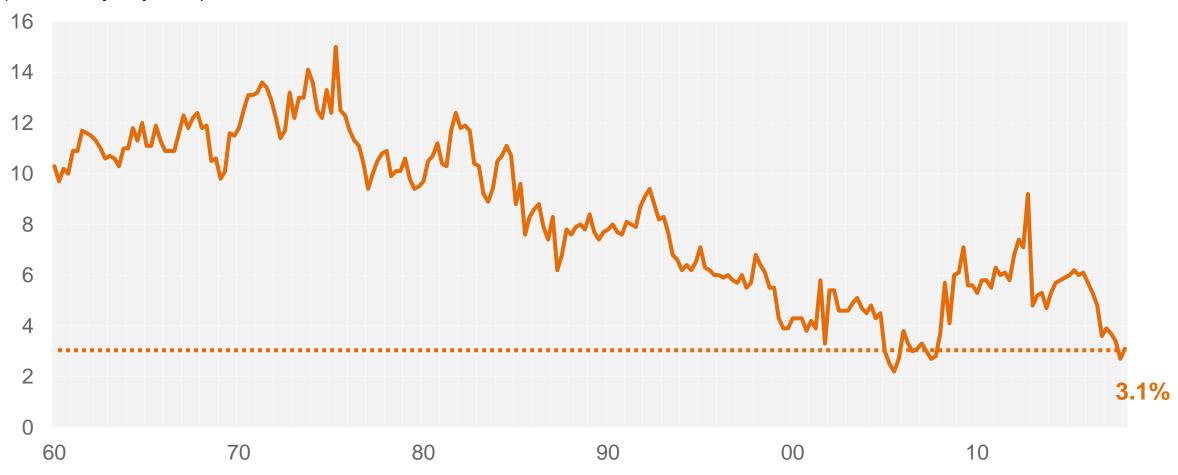




# A Longer Perspective of Savings

### **Annual % Change**

(Seasonally-adjusted)



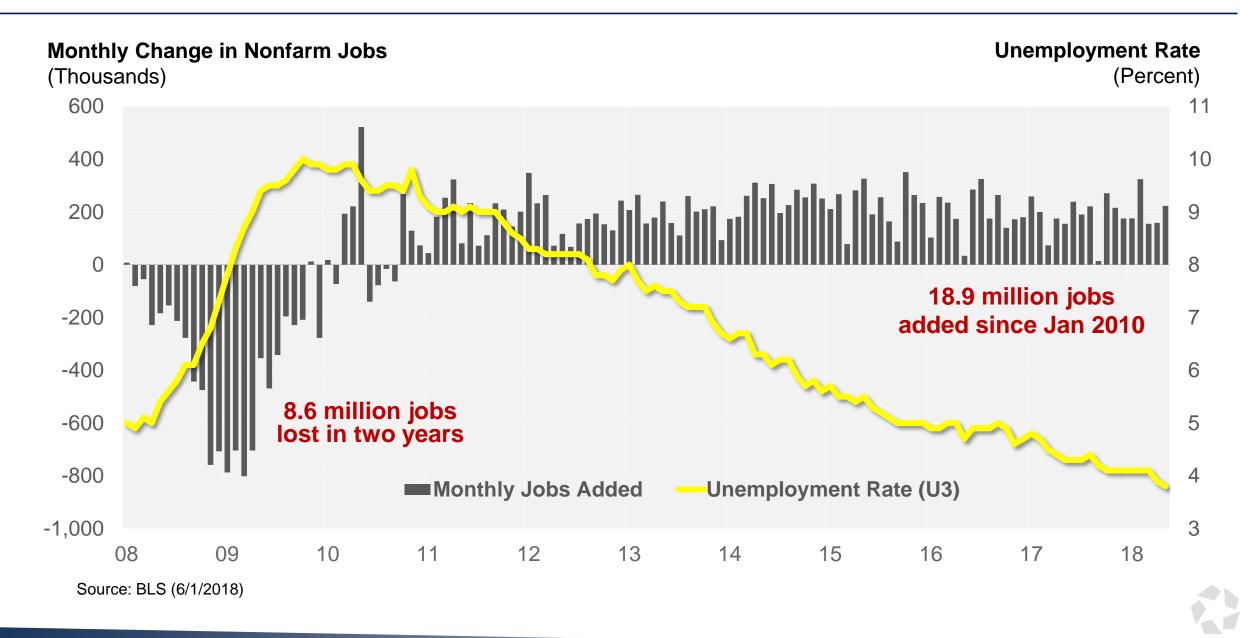


# LABOR MARKETS





# Jobs Growth Is Steady; Unemployment Is Falling

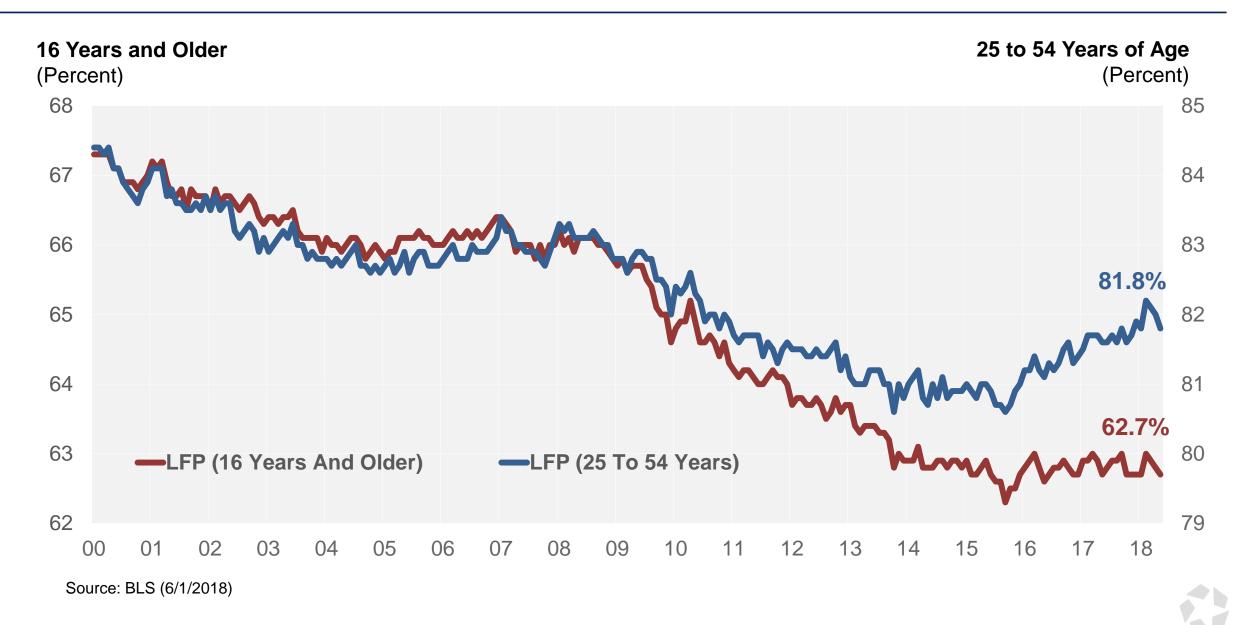


# Declining Labor Force Participation ...





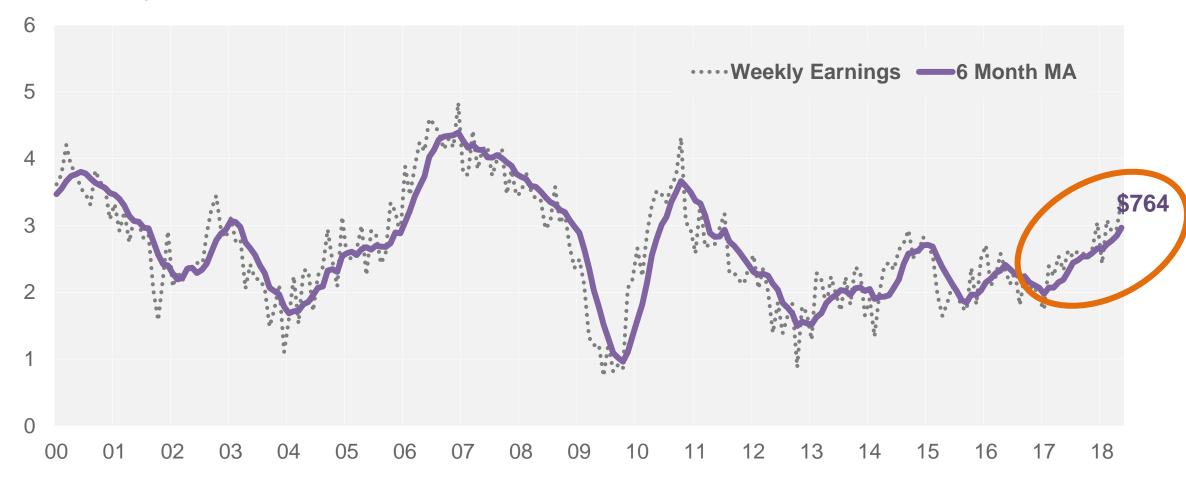
## .... But Prime-Aged Workers Are Coming Back



# Wage Growth May Finally Be Accelerating

### **Average Weekly Earnings**

(Annual % change)



Source: BLS (6/1/2018)



# BUSINESS INVESTMENT

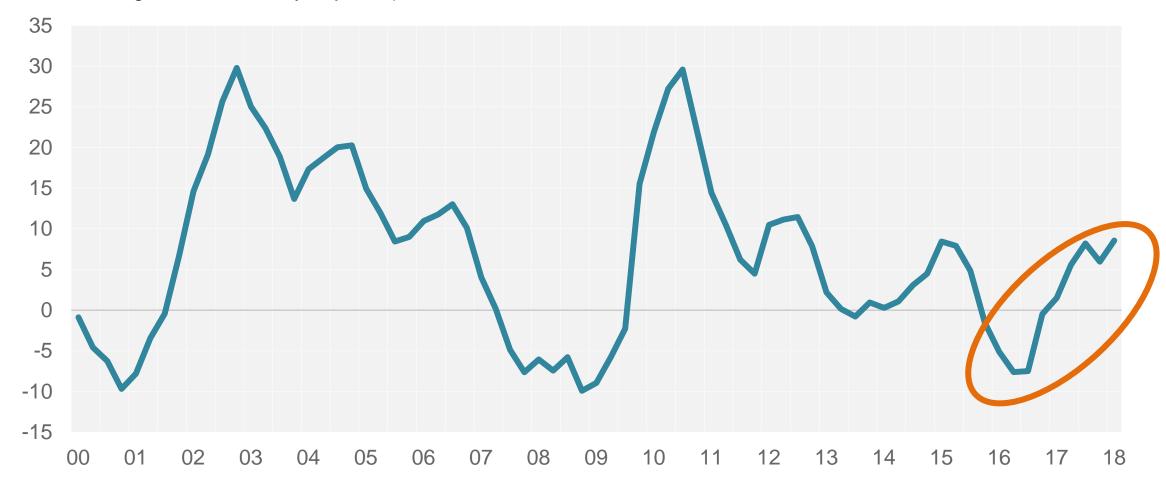




### Corporate Profits Are Looking Up

### **Corporate Profits**

(Annual % change; not seasonally-adjusted)

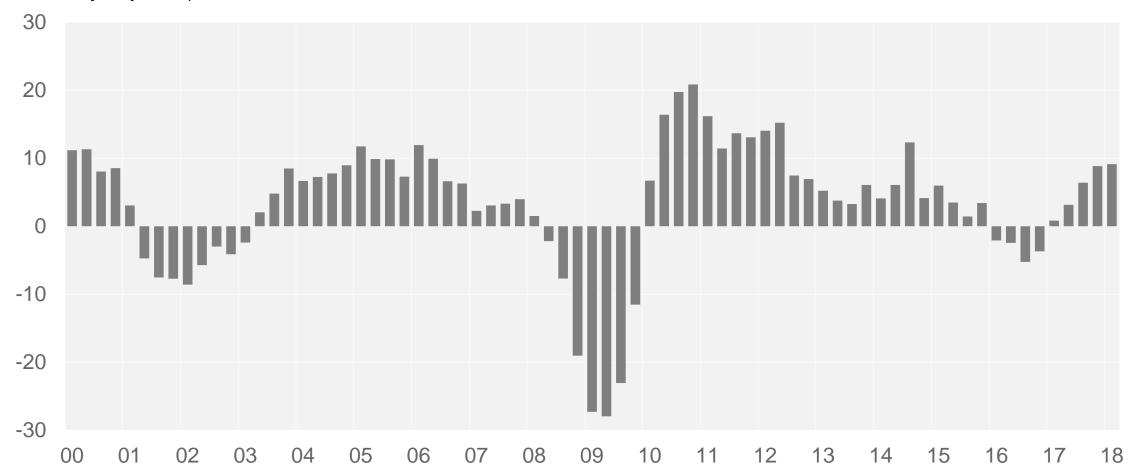




### Investment in Equipment Matters the Most

### **Annual % Change**

(Seasonally-adjusted)

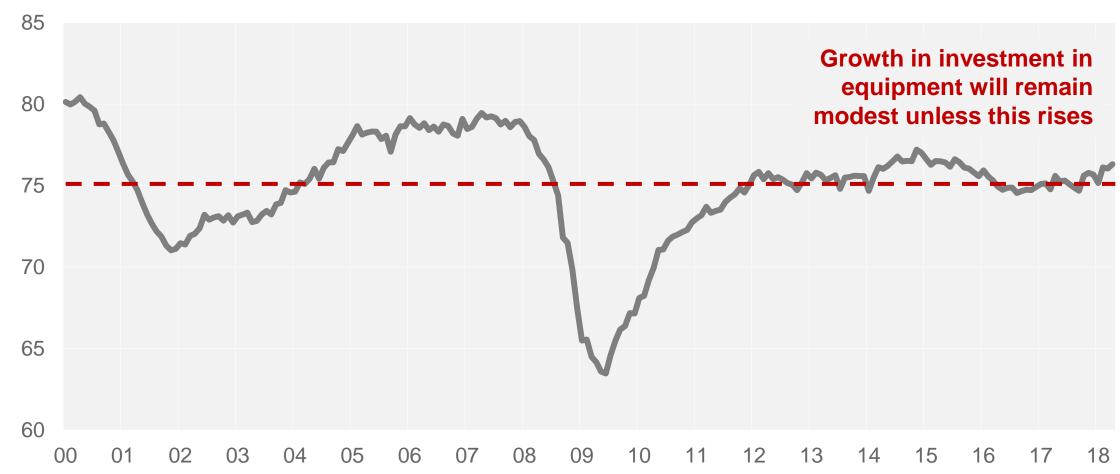




# ... But Firms Still Have Idle Capacity

### **Manufacturing Capacity Utilization Rate**

(Seasonally-adjusted)



Source: Federal Reserve Board



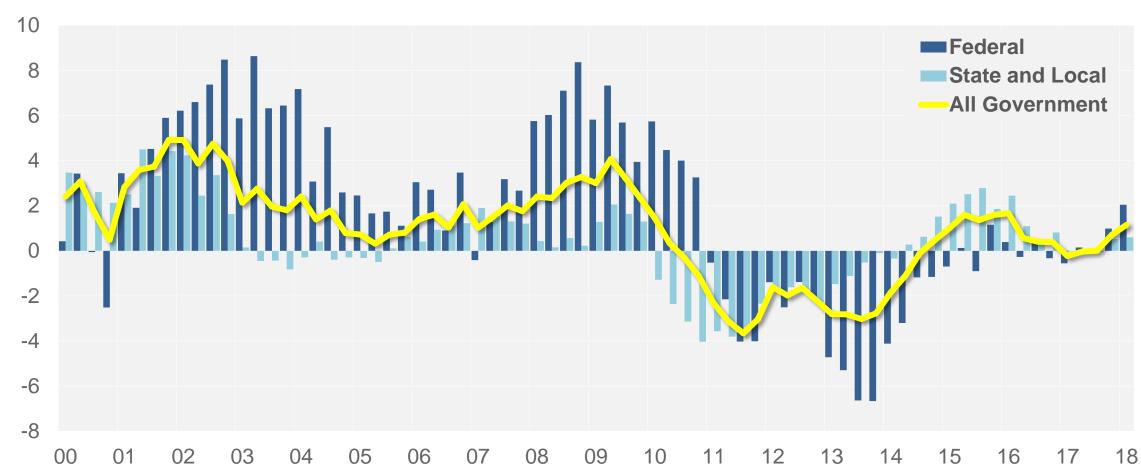
# GOVERNMENT SPENDING CoStar™



# Government Spending Is Ramping Up Again

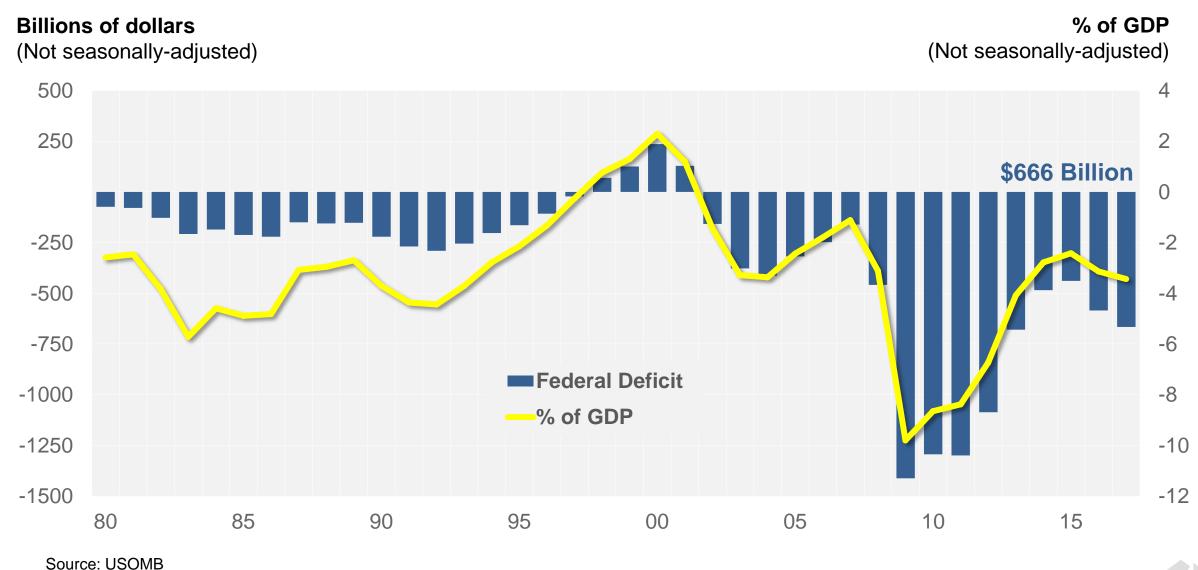
### **Annual % Change**

(Seasonally-adjusted)



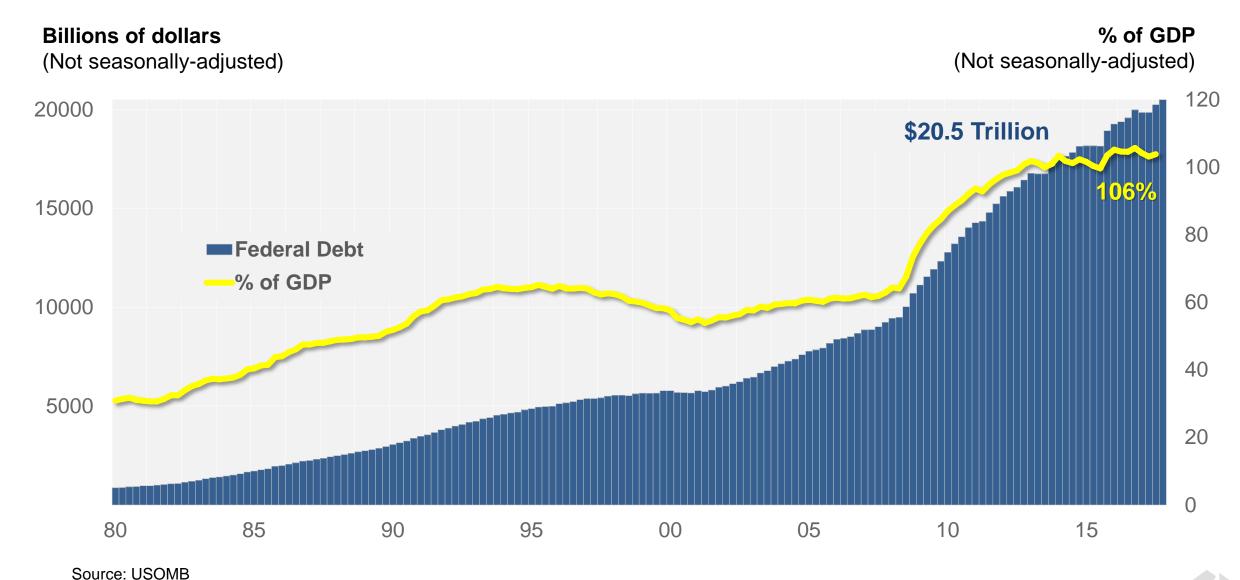


# Budget Deficits as Far as the Eye Can See ...





# ... Creating a Mounting Debt





# How Is the Nation Doing?

- Our long expansion will continue, with steady and broad-based growth
- ► Consumers are the driving force, but are they becoming overburdened?
- ▶ Business sector has room to grow
- ► Price risks are building; interest rates are on rise
- ► Trade risks are a wild card

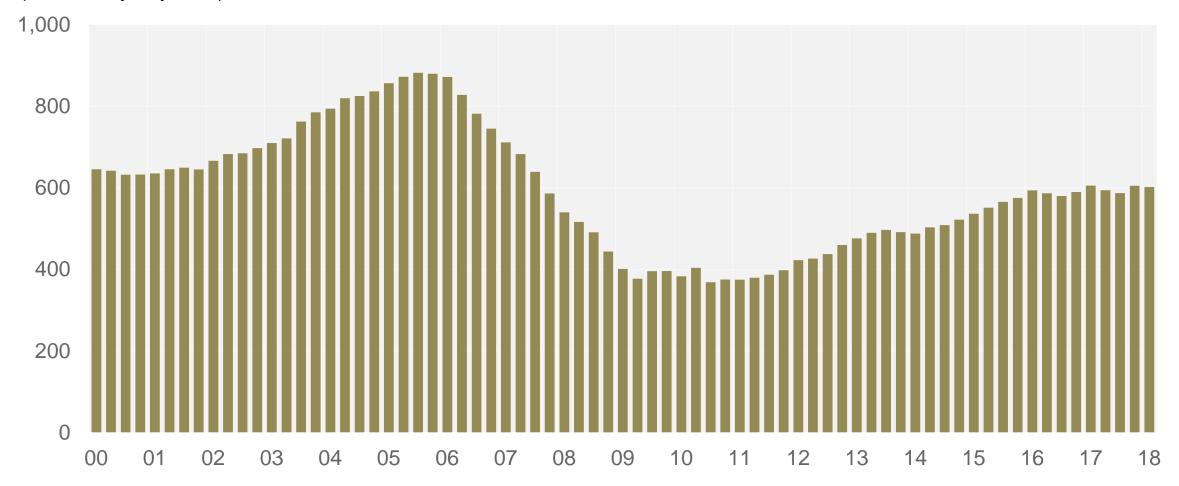


# HOUSING CoStar™

### Investment in Residential Construction Is Improving

### Billions of chained (2009) dollars

(Seasonally-adjusted)

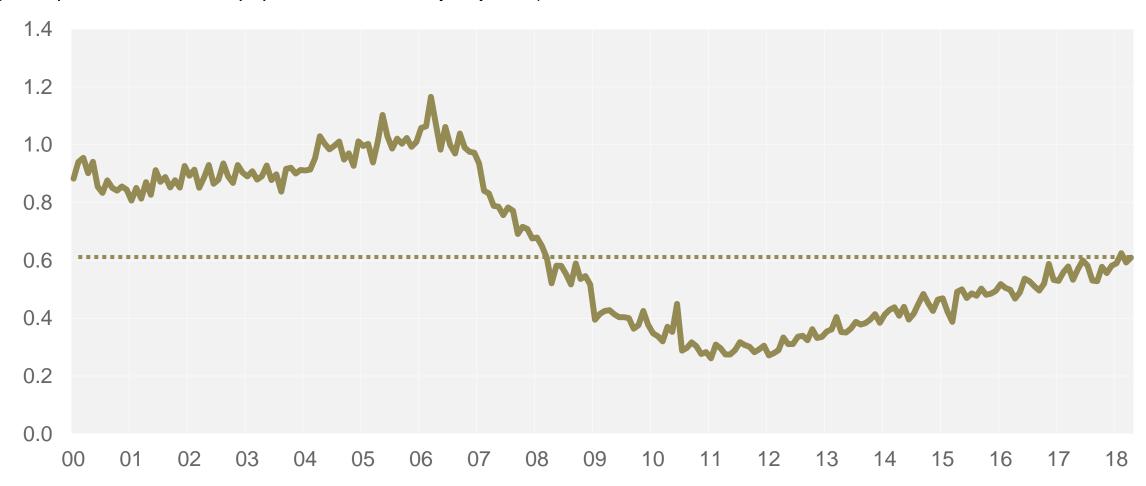




# Are We Building Enough Housing?

### **New Privately-Owned Housing Completions**

(Units per hundred 15-64 population; seasonally-adjusted)



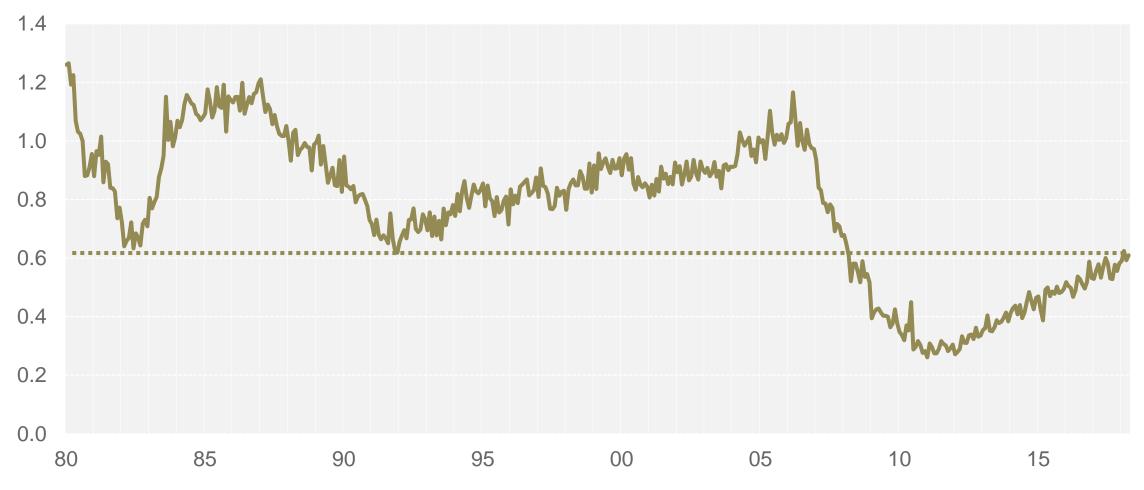
Source: U.S. Census Bureau



### A Longer Perspective on Completions

### **New Privately-Owned Housing Completions**

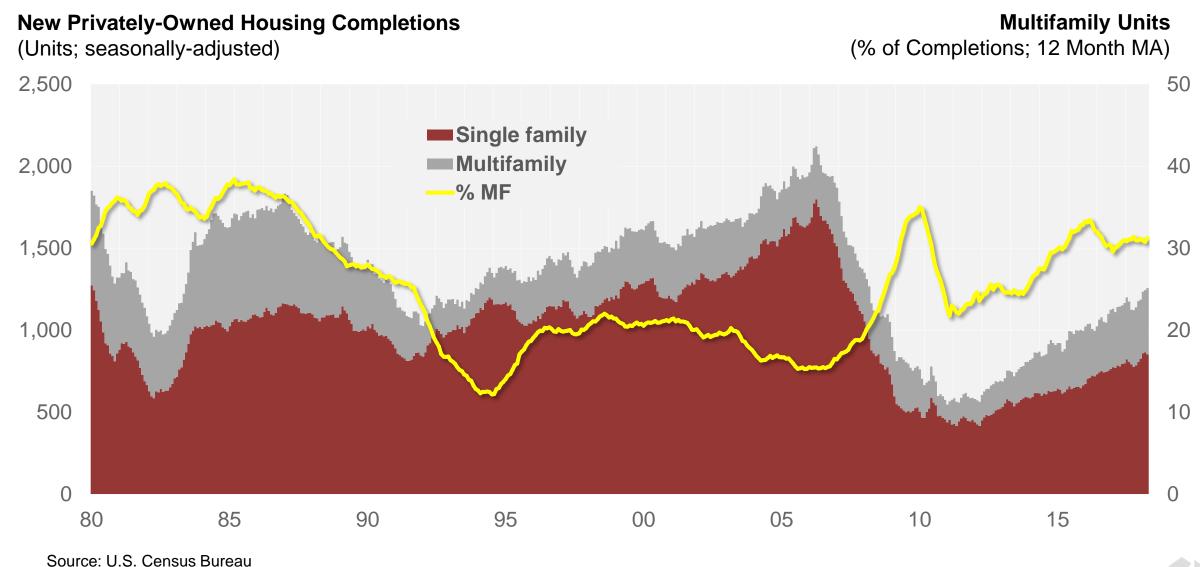
(Units per hundred 15-64 population; seasonally-adjusted)







### Multifamily versus single completions over time

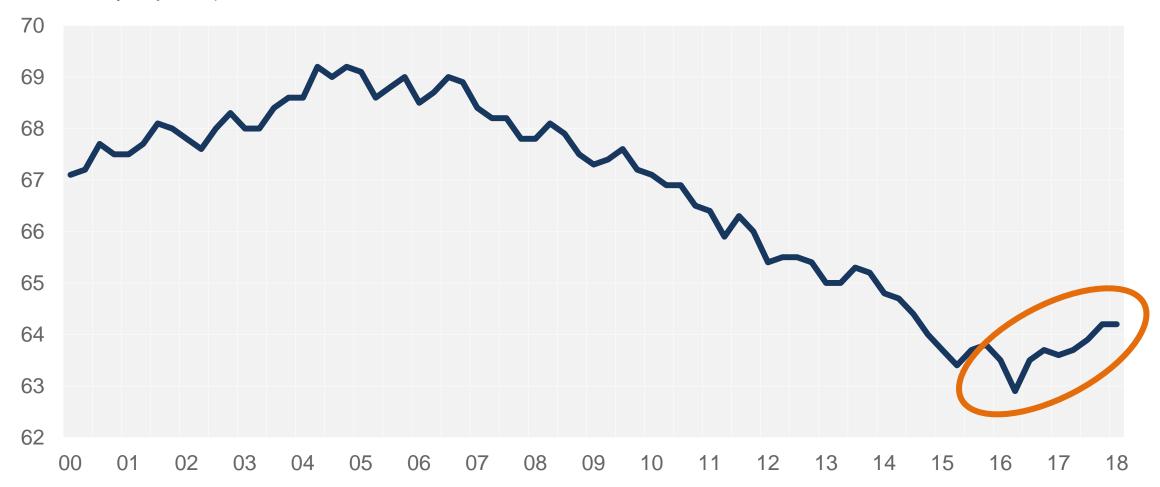




### The Decline in Homeownership May Be Over

### **U.S. Homeownership Rate**

(Not seasonally-adjusted)



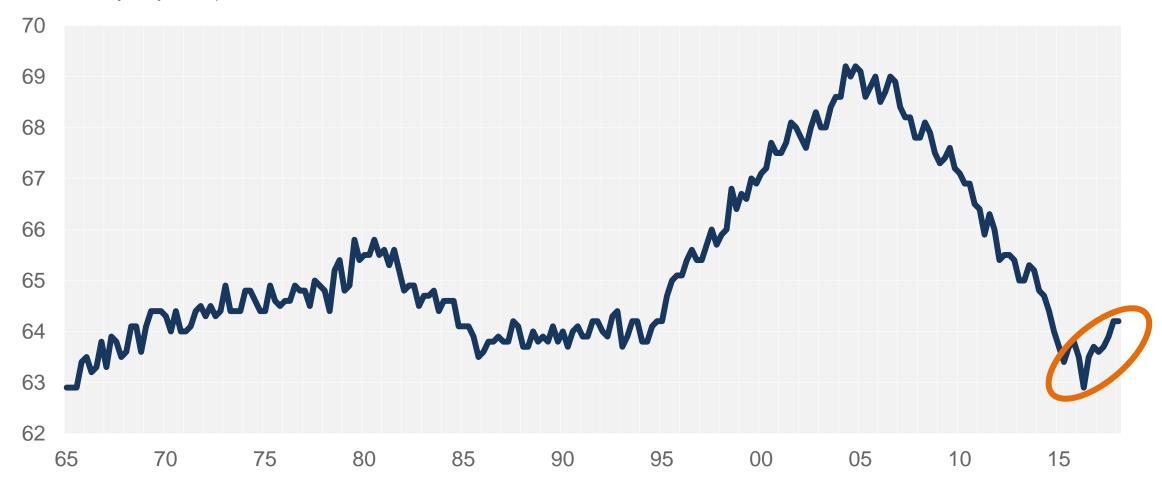
Source: U.S. Census Bureau



### A Longer Perspective on Homeownership

### **U.S. Homeownership Rate**

(Not seasonally-adjusted)







## But Upside Persists

- ► Young adults are still living with parents, waiting to move out
- ▶ When they do move out, they often share with others
- ► High levels of student debt leave little left for rent (or homeownership)
- ► Family formation is occurring later in life, for many of the same reasons



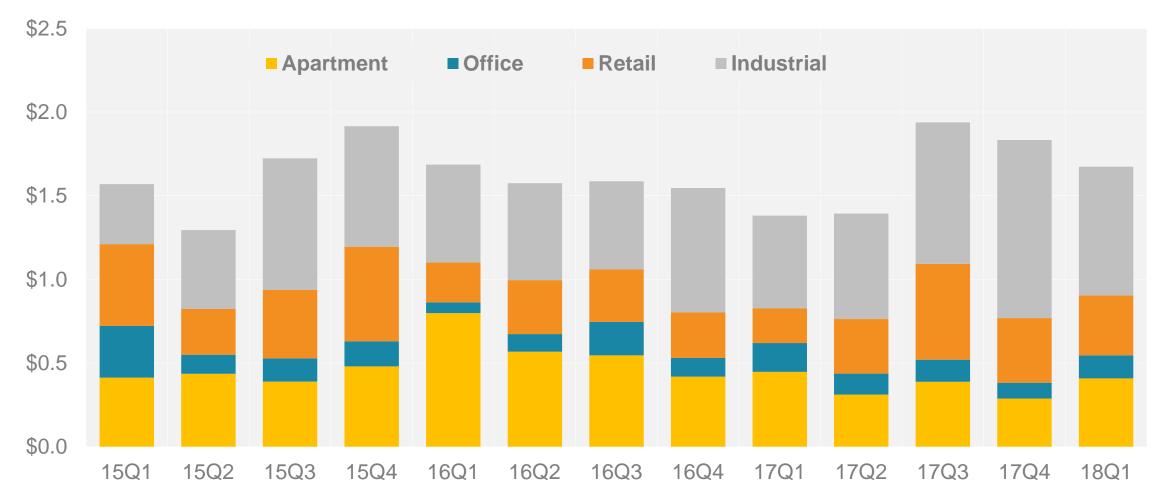
# INLAND EMPIRE CRE

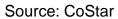




# Sales Volume by Property Type

### \$ Billions

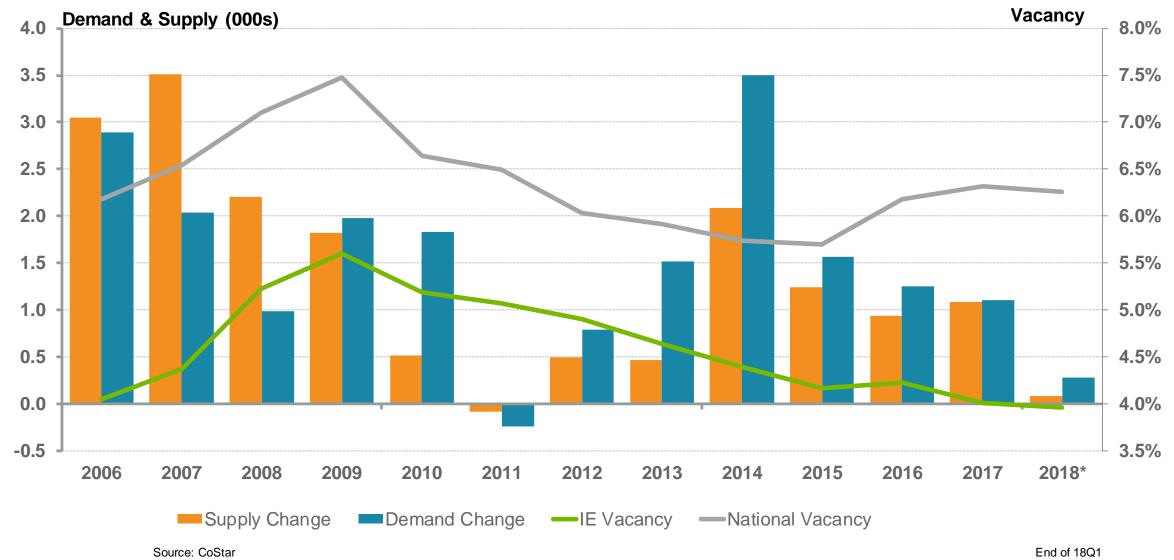






# IE Apartment Supply and Demand

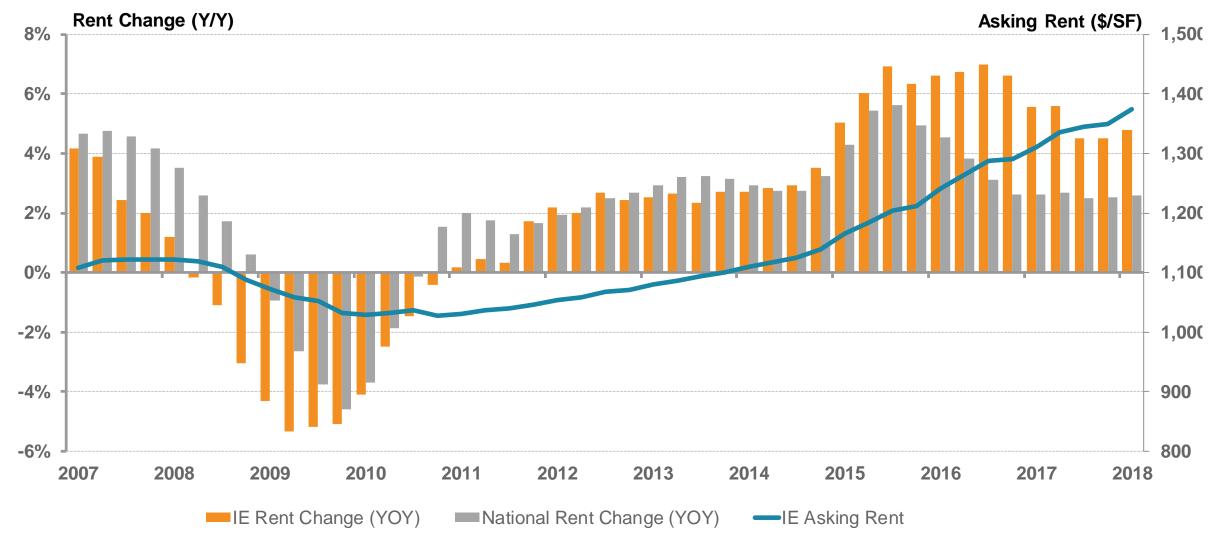
\*YTD





## IE Apartment Rents

Source: CoStar



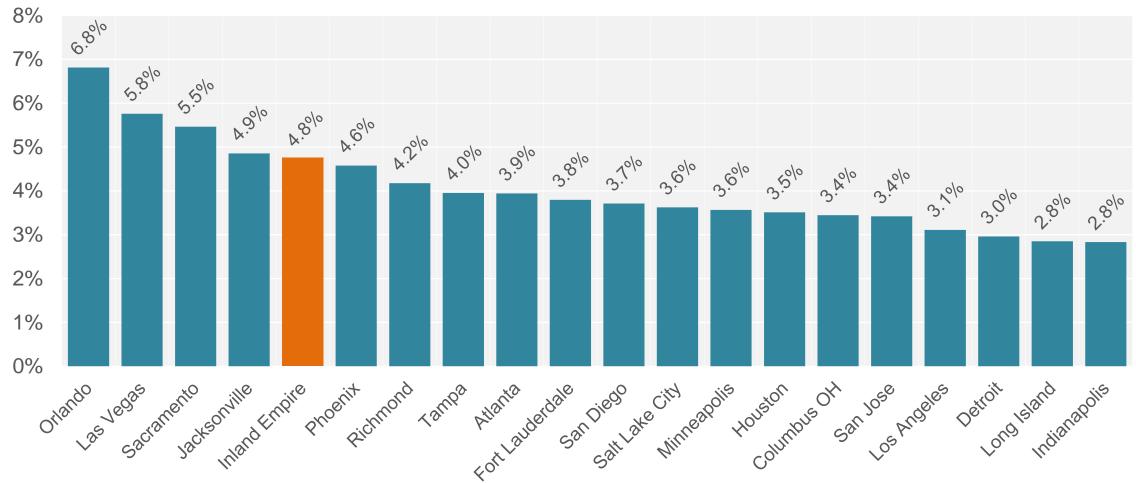


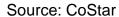
End of 18Q1

# Top 20 Rent Growth Markets

### **Annual % Change in Same-Store Rent**

(2017Q1 to 2018Q1)

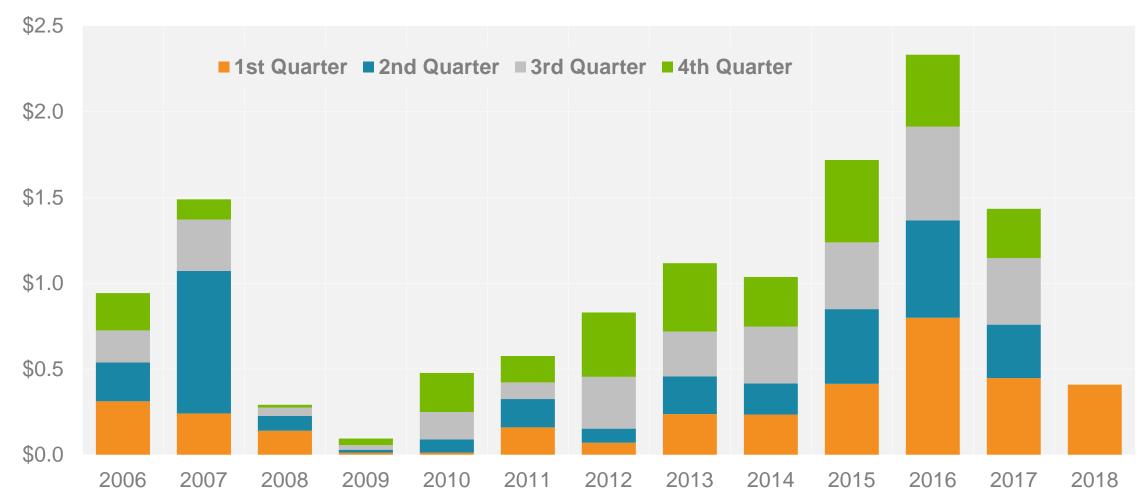






### IE Apartment Sales Volume

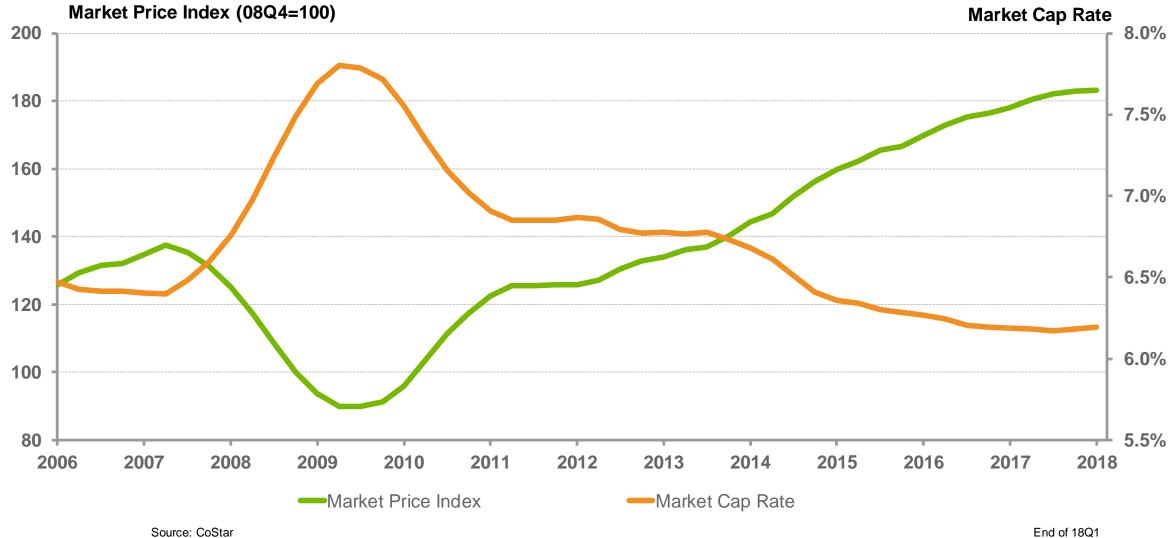
### \$ Billions







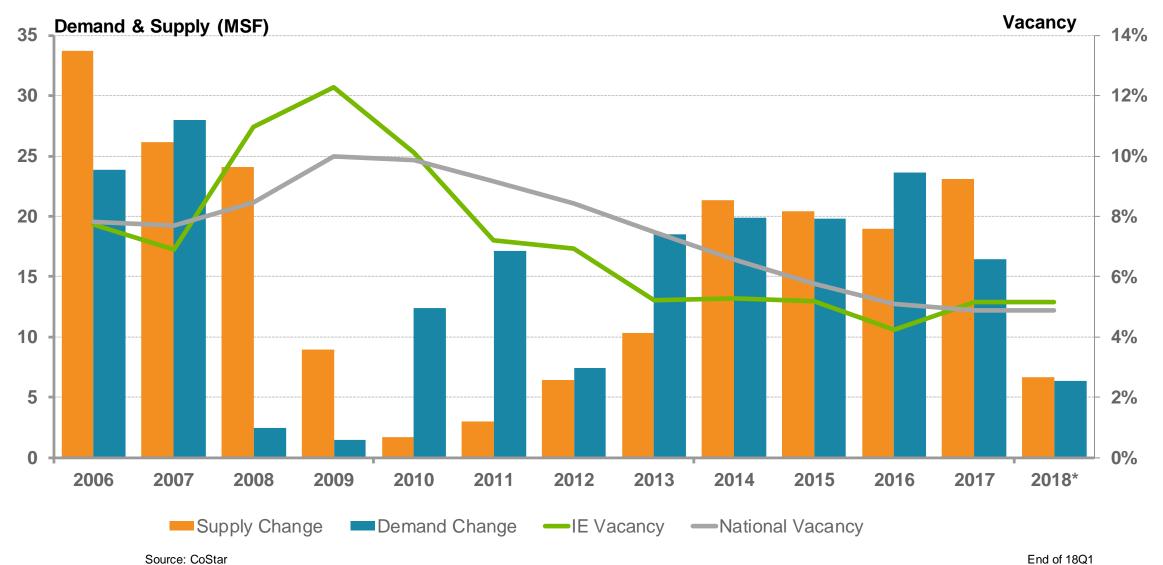
# IE Apartment Prices and Cap Rates



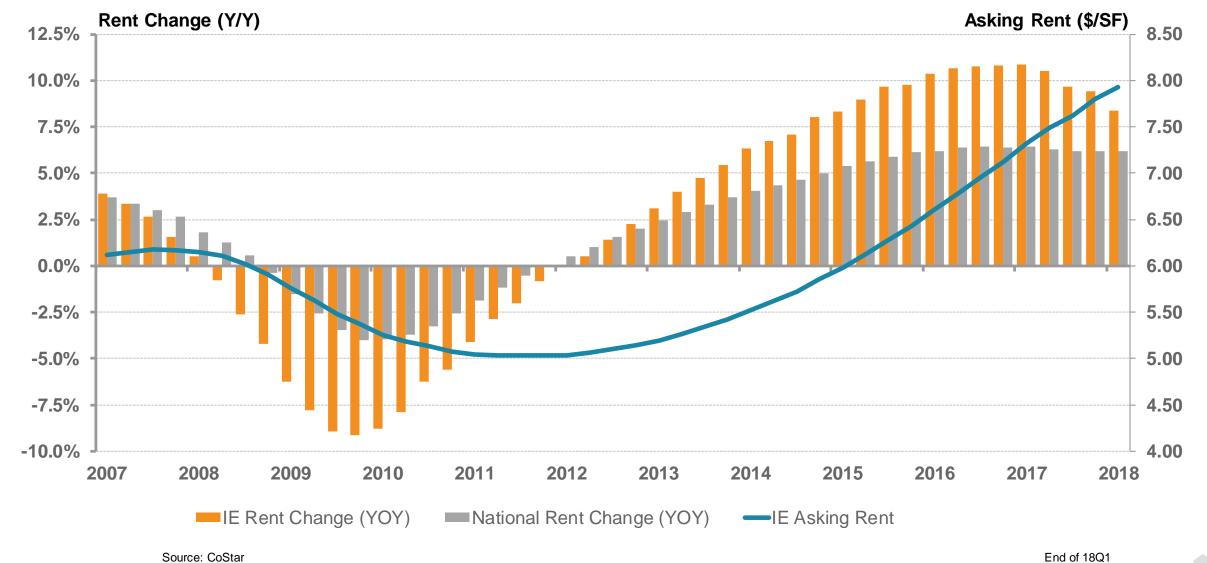


# IE Industrial Supply and Demand

\*YTD



### IE Industrial Rents

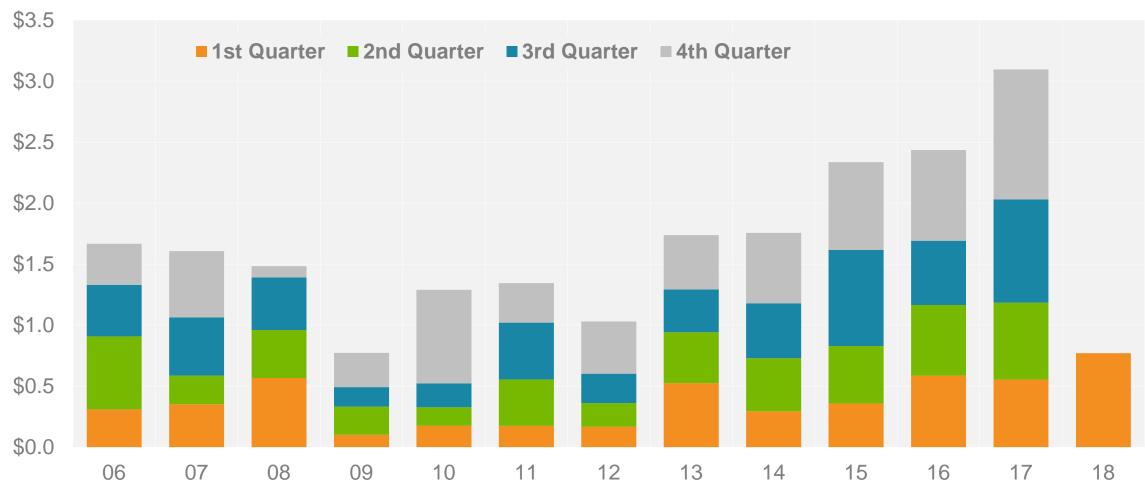




### IE Industrial Sales Volume

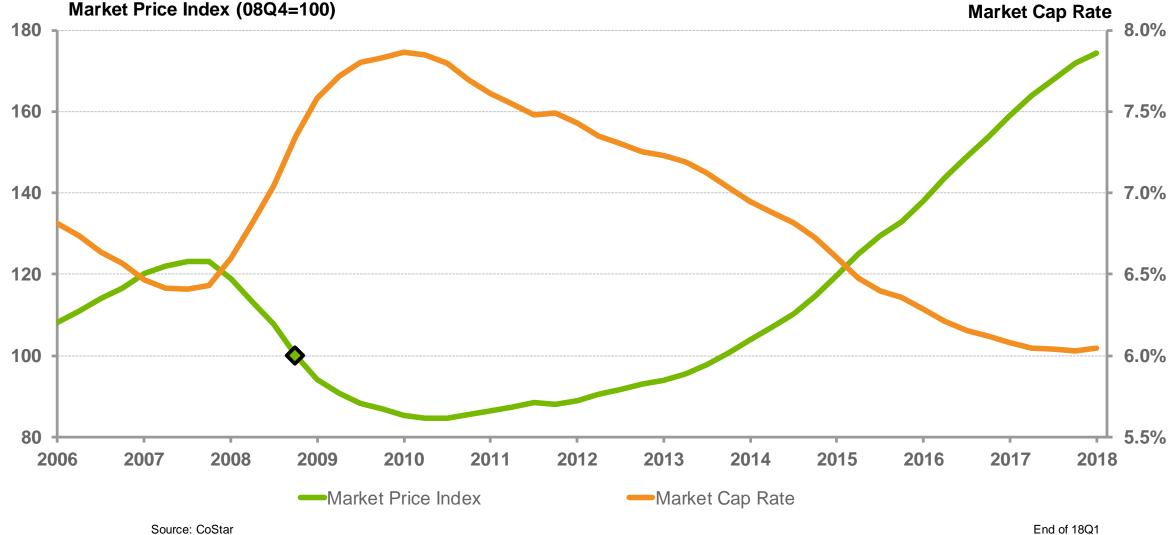
### \$ Billions

Source: CoStar





### IE Industrial Prices and Cap Rates





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