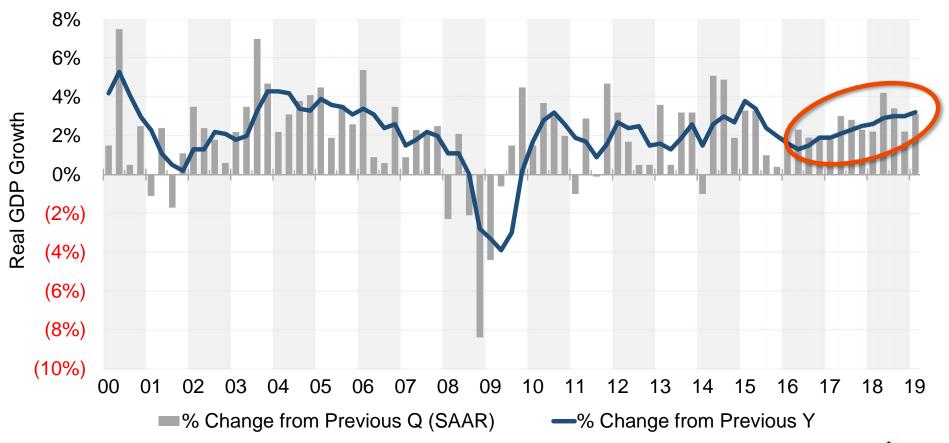






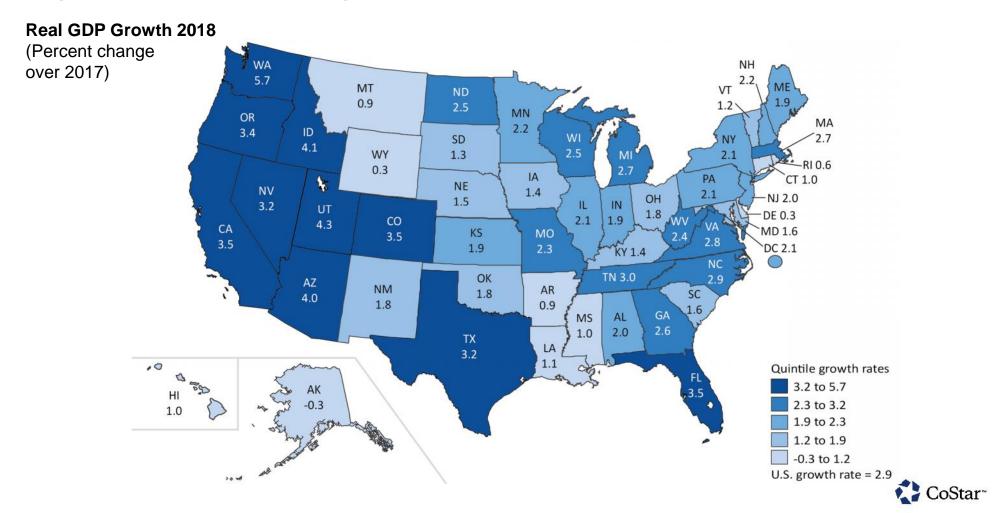
On Track to Set a Record



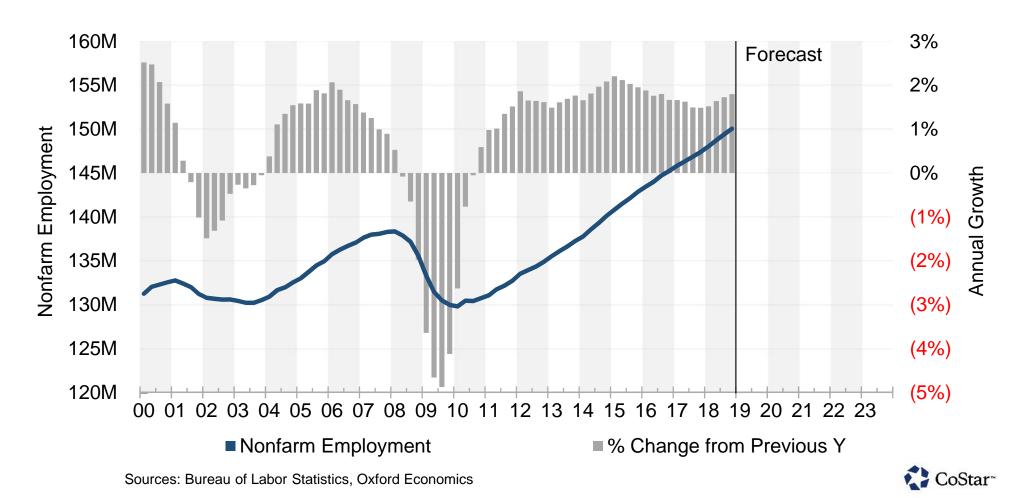
Source: Bureau of Economic Analysis



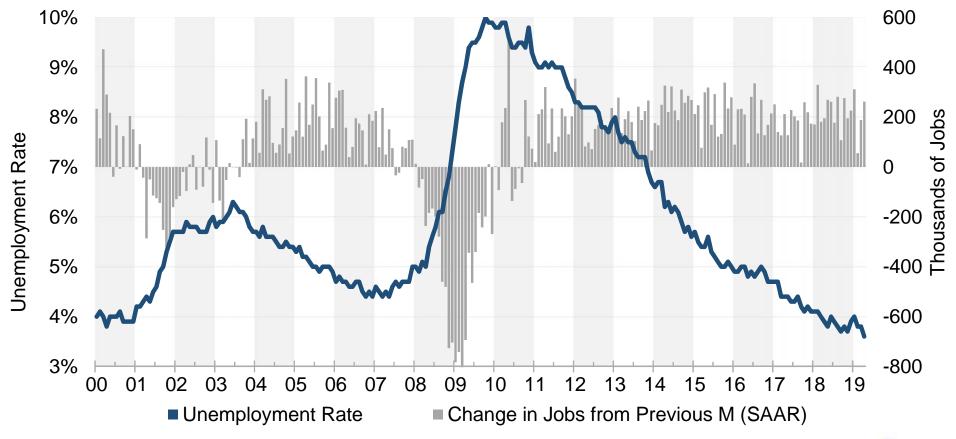
A Closer Look at States



Strong and Steady Labor Market



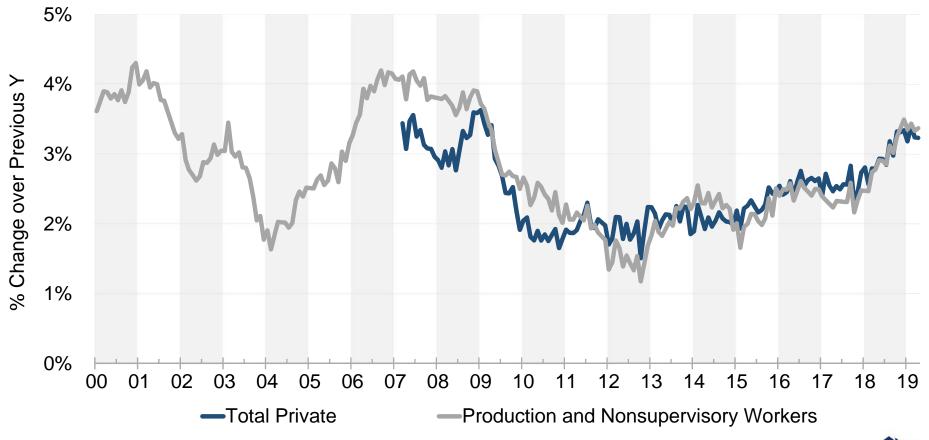
Unemployment Rate and Job Gains



Source: Bureau of Labor Statistics



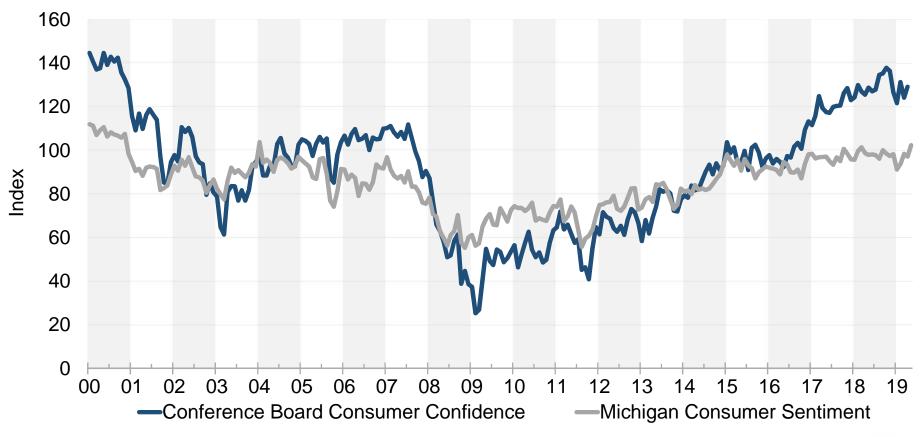
Average Hourly Earnings Looking Up



Source: Bureau of Labor Statistics



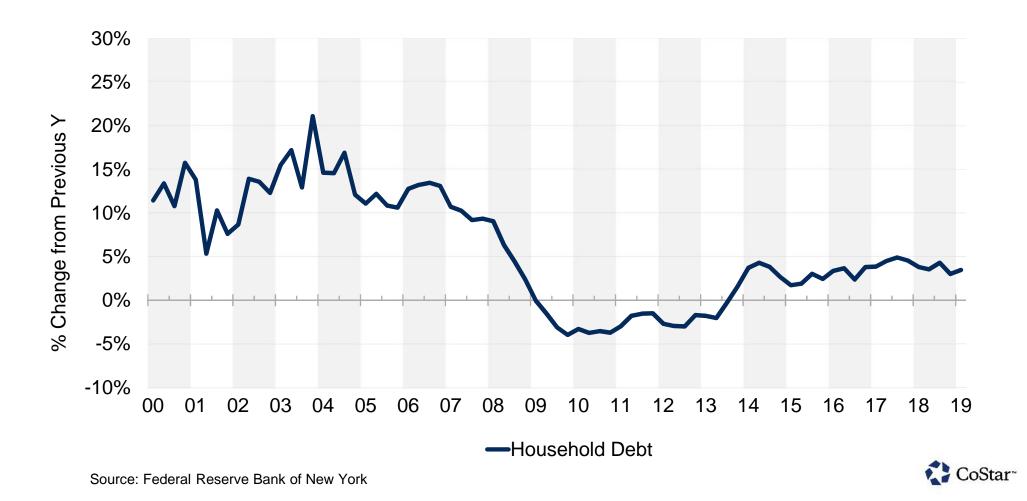
Consumers Are Optimistic!



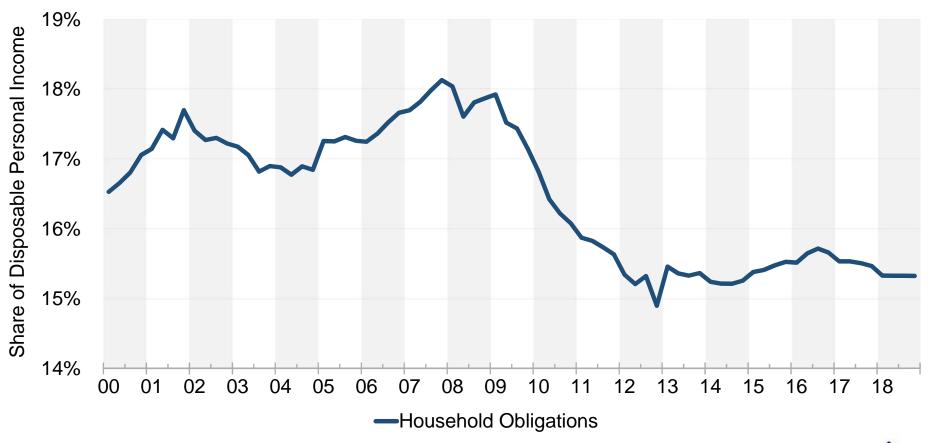
Sources: The Conference Board and University of Michigan Survey of Consumers



Growth in Household Debt Has Moderated



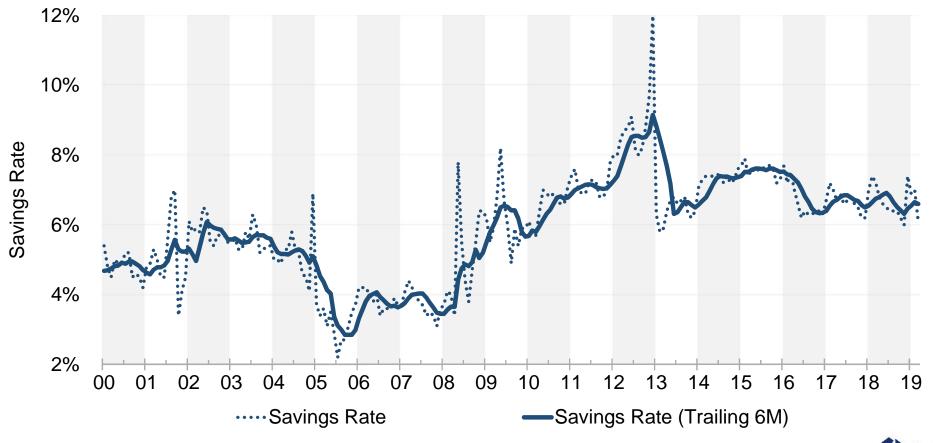
Household Obligations Ratio Is Low



Source: Federal Reserve Board



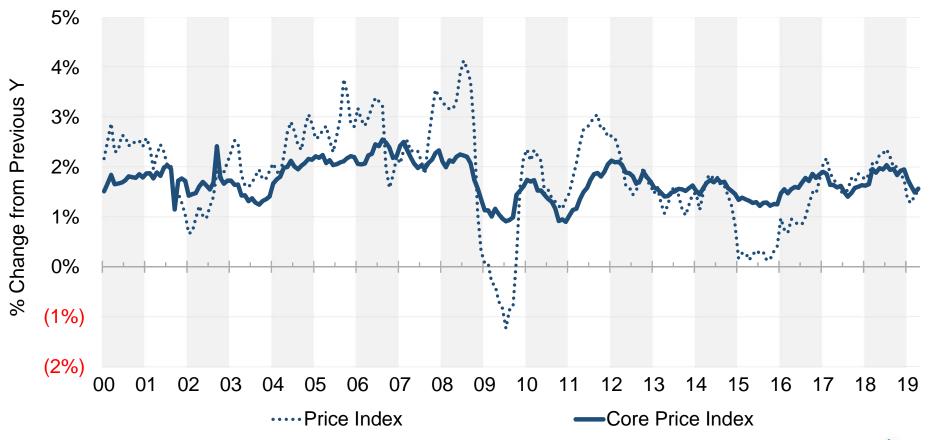
Personal Savings Rate Is Recovering



Source: Bureau of Economic Analysis



Personal Consumption Expenditures Price Index



Source: Bureau of Economic Analysis

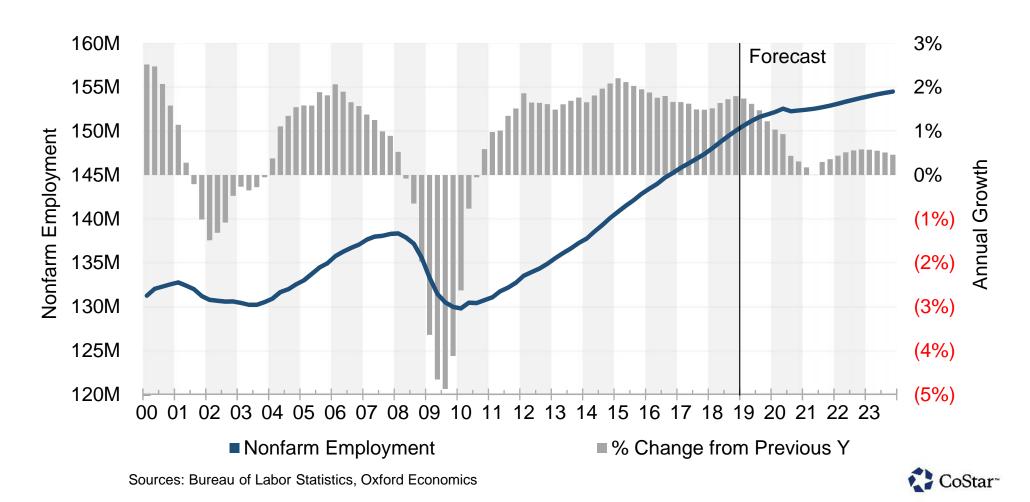


How Long Can This Last?

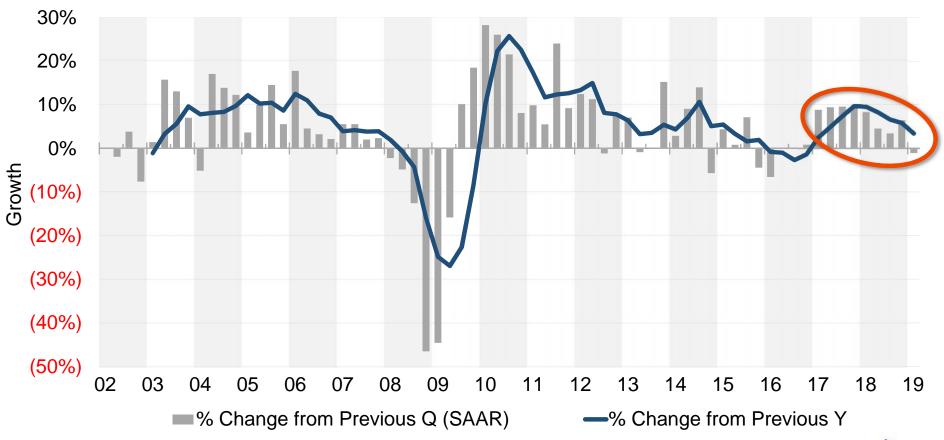
- Fiscal stimulus is winding down
- Reaching limits of growth, demographic forces
- FY2020 appropriations bill & debt ceiling still pending ...
- ... with a divided government
- Business investment has been slow



Job Growth Will Slow



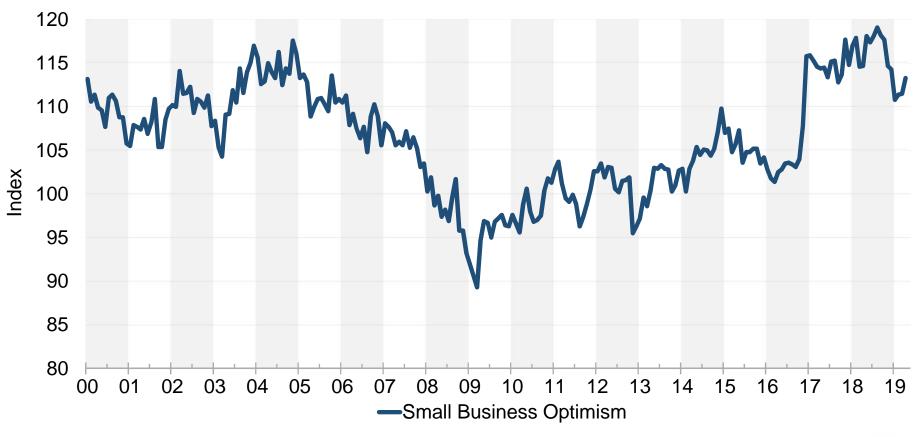
Real Gross Private Domestic Equipment Investment



Source: Bureau of Economic Analysis



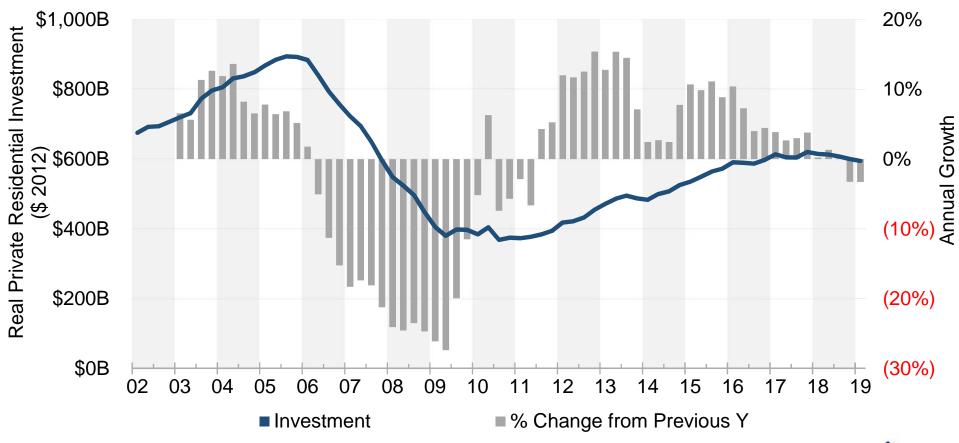
Small Business Optimism



Source: National Federation of Independent Business



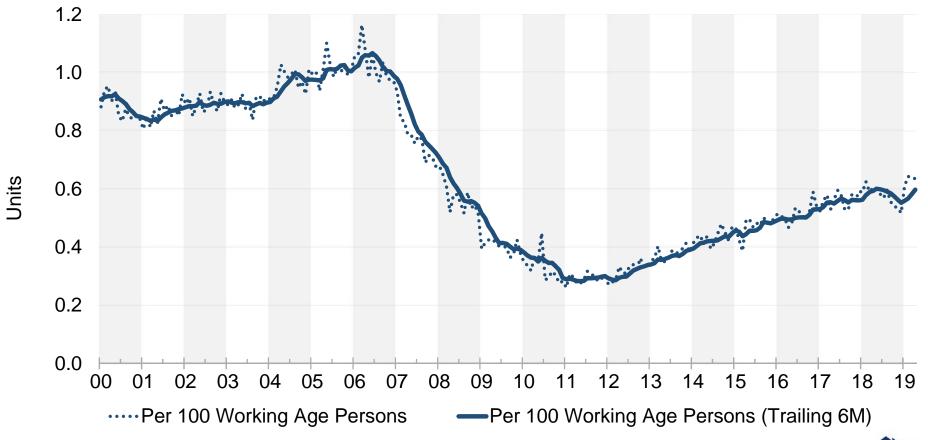
Residential Construction Investment



Source: Bureau of Economic Analysis



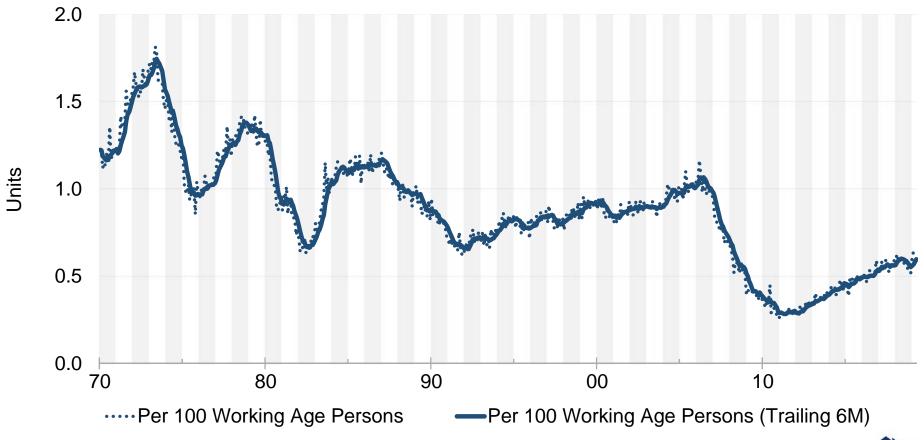
Completions Per Working Age Population



Source: Census Bureau



Completions Per Working Age Population



Source: Census Bureau



How Is the Nation Doing?

- Our long expansion will continue, soon marking the longest post-war expansion
- The labor market continues to add jobs, with unemployment at historic lows and signs of wage growth
- Inflation remains restrained
- Short term interest rates will remain low
- ▶ BUT -- economic growth and job gains will slow

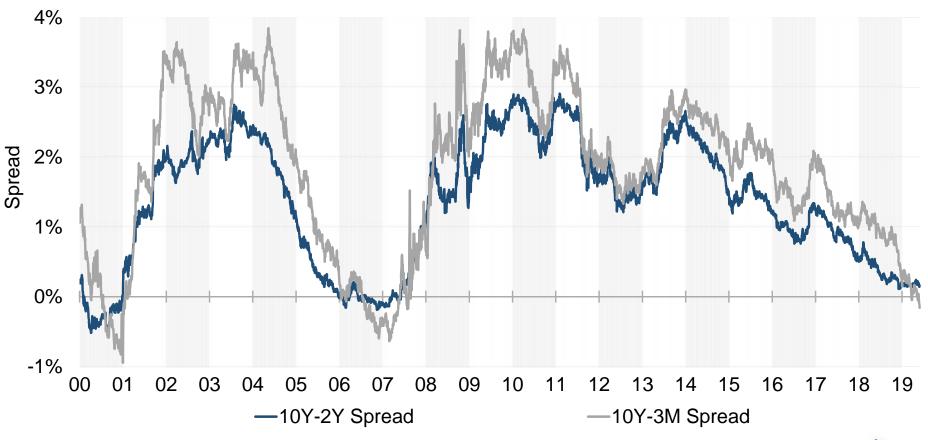


Risks

- Trade tensions
- Global economic slowdown
- Fiscal uncertainty
- Excessive levels of debt
- Restrictive immigration policy



Treasury Spreads



Sources: Federal Reserve Board, Department of the Treasury





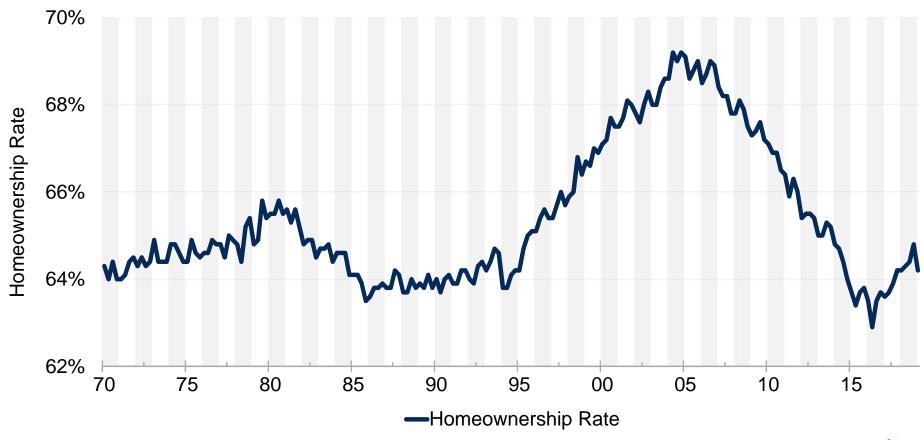
Homeownership Rate May Be Rising



Source: Census Bureau



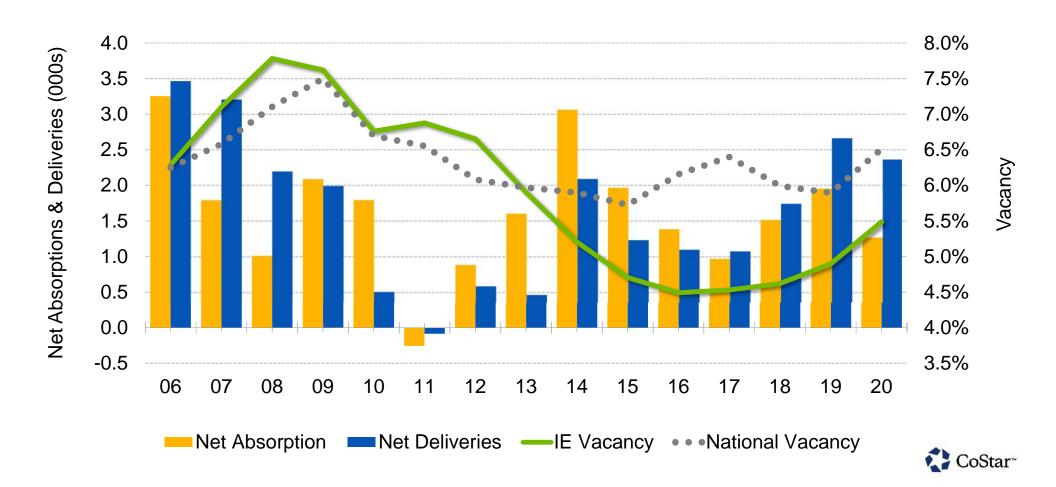
More Like the Historical Average



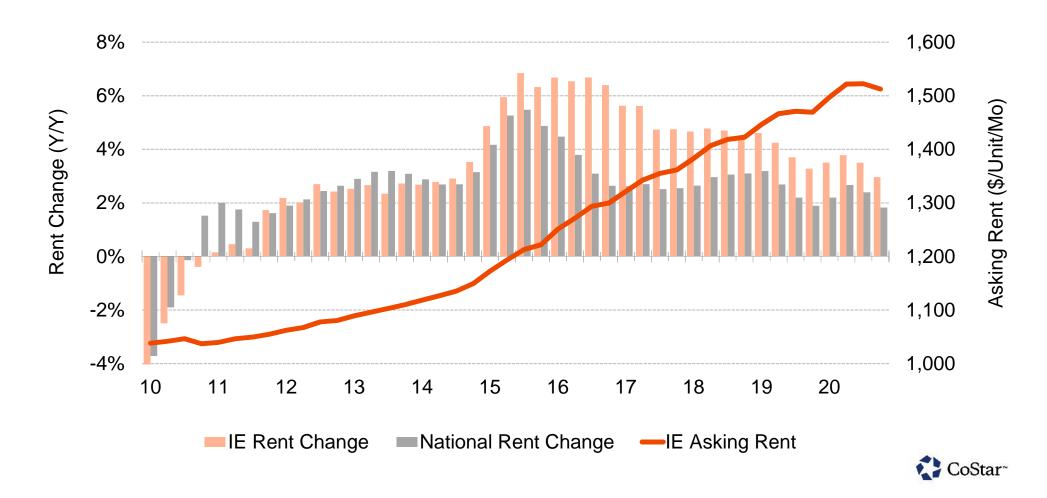
Source: Census Bureau



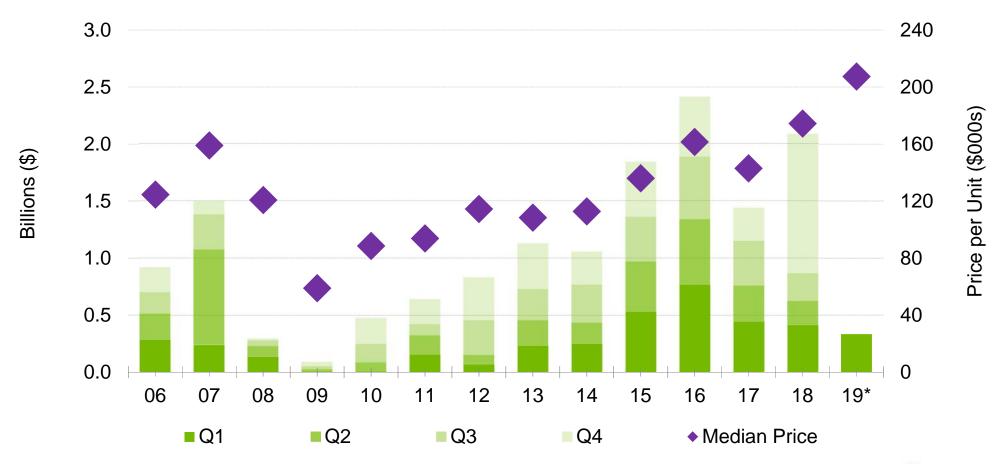
IE Apartment Supply and Demand



IE Apartment Rents



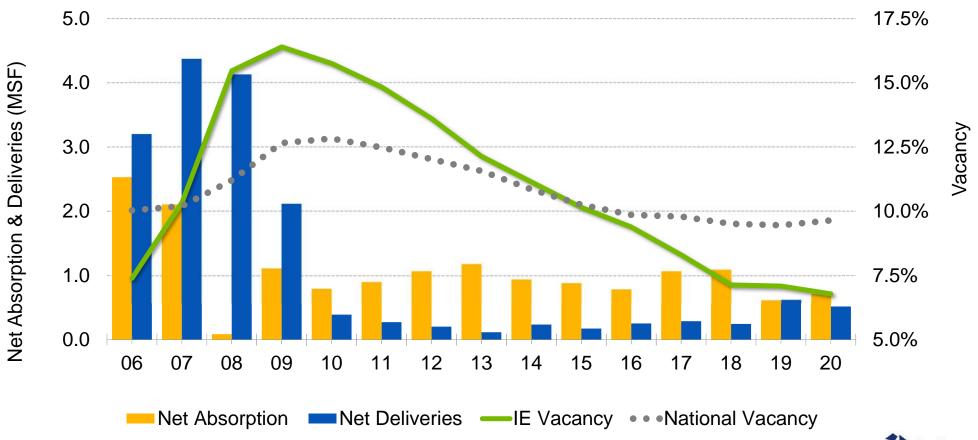
IE Apartment Sales Volume





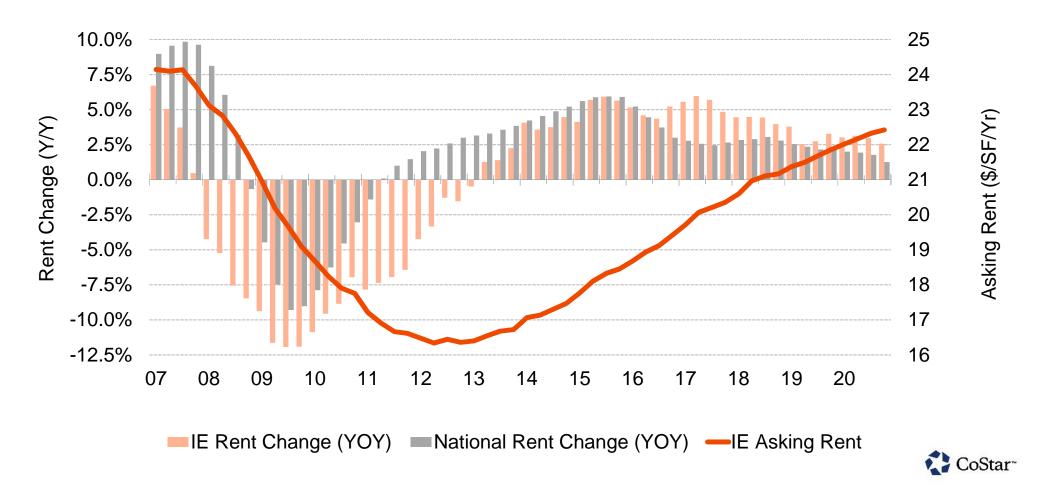


IE Office Supply and Demand

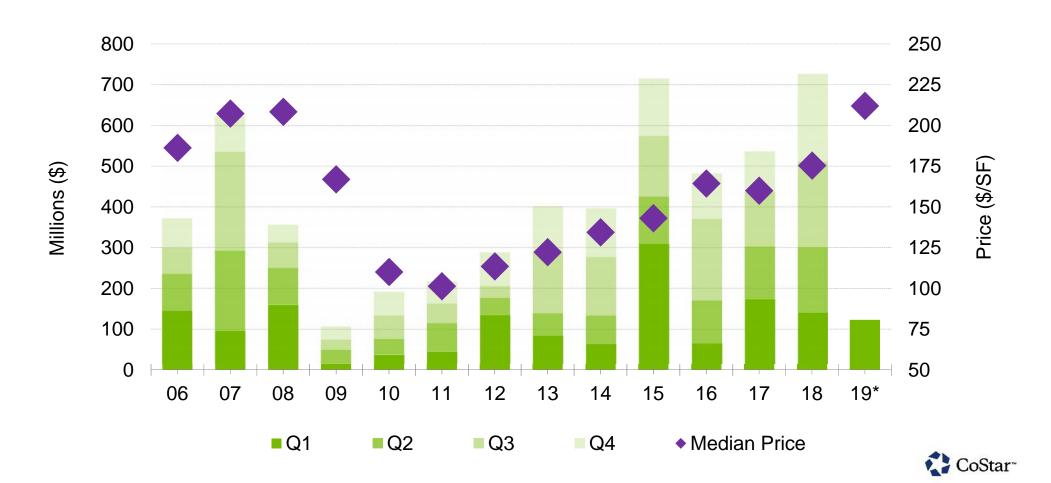




IE Office Rents

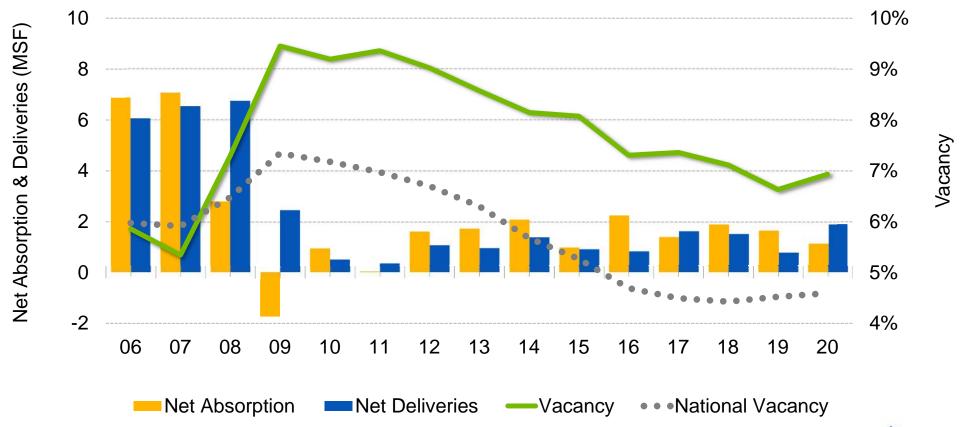


IE Office Sales Volume



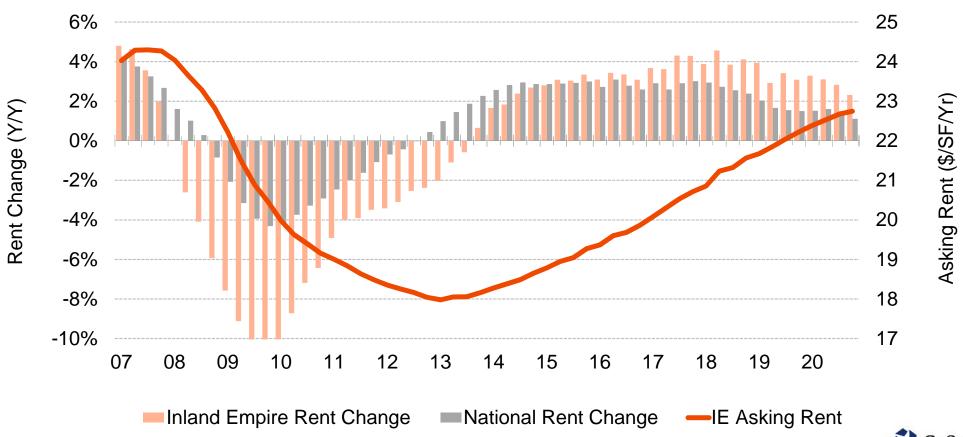


IE Retail Supply and Demand



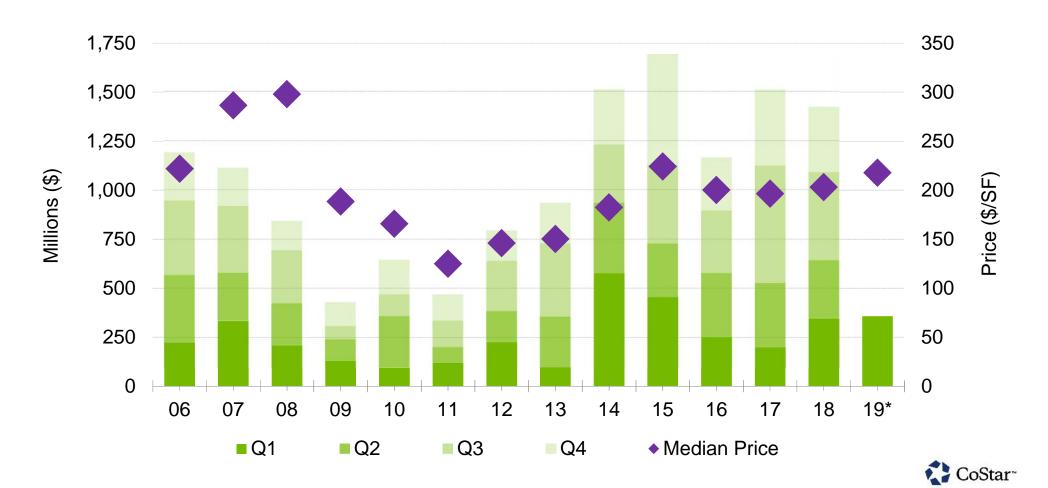


IE Retail Rents



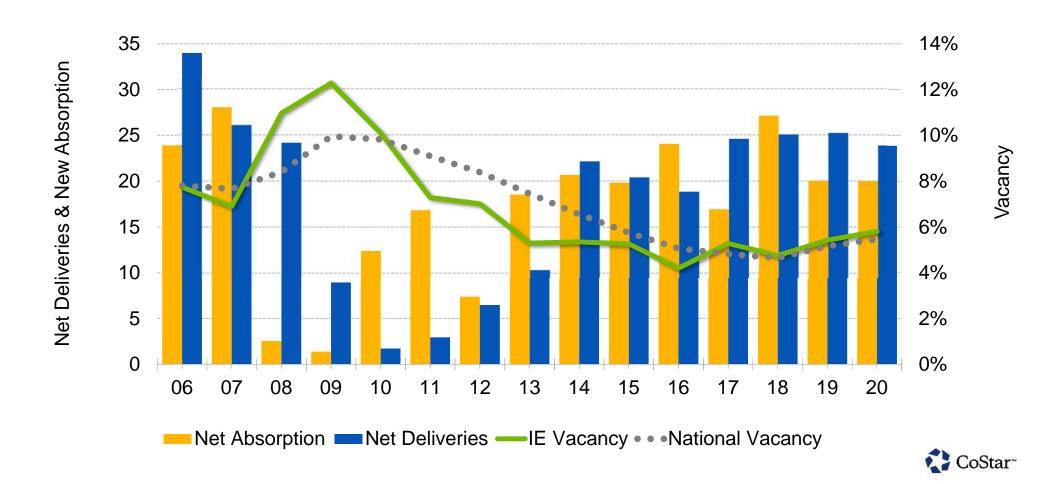


IE Retail Sales Volume

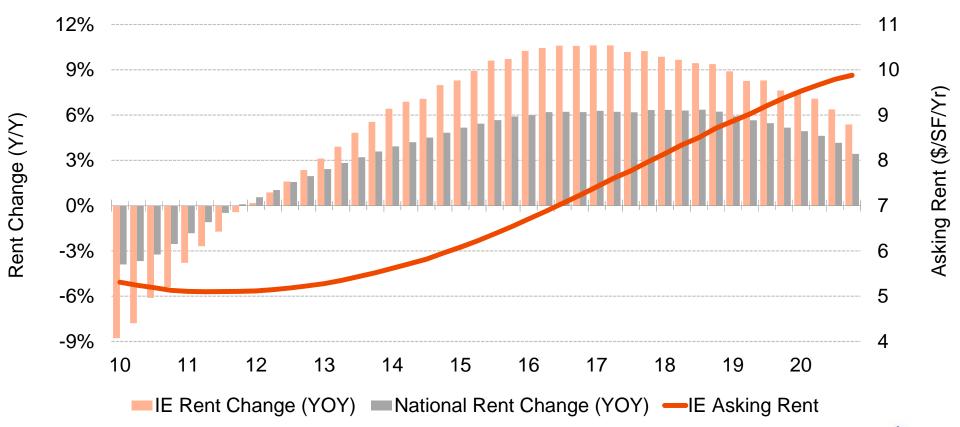




IE Industrial Supply and Demand

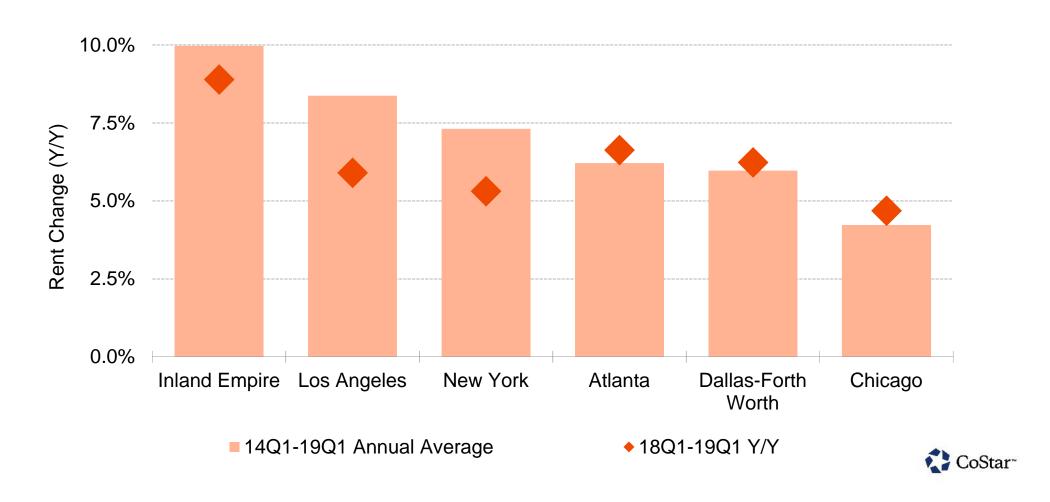


IE Industrial Rents

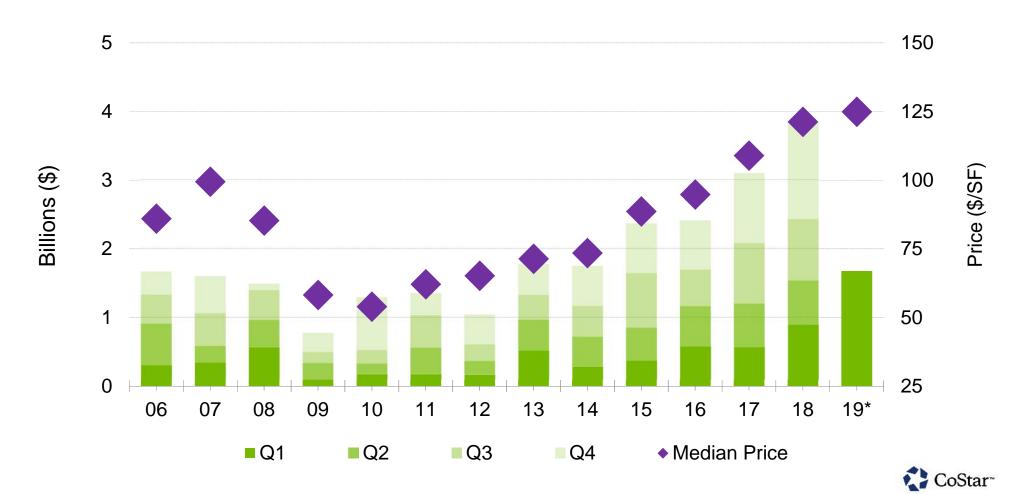




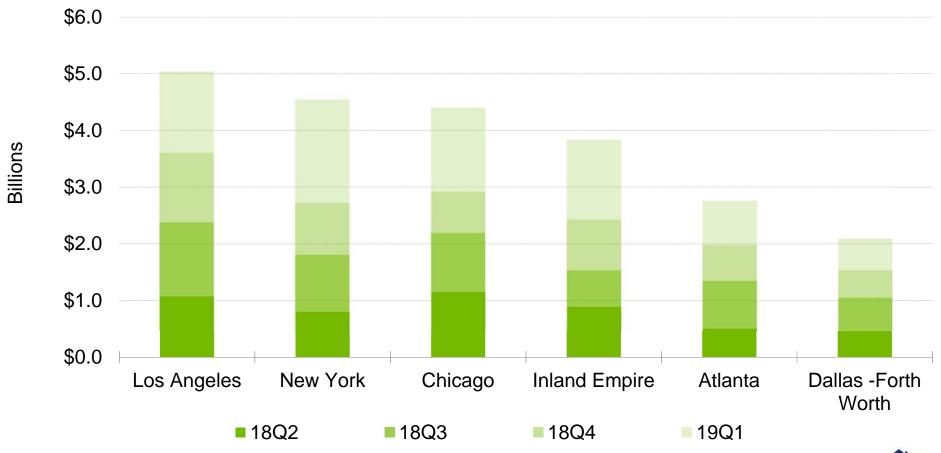
Industrial Rent Growth Comparison



IE Industrial Sales Volume

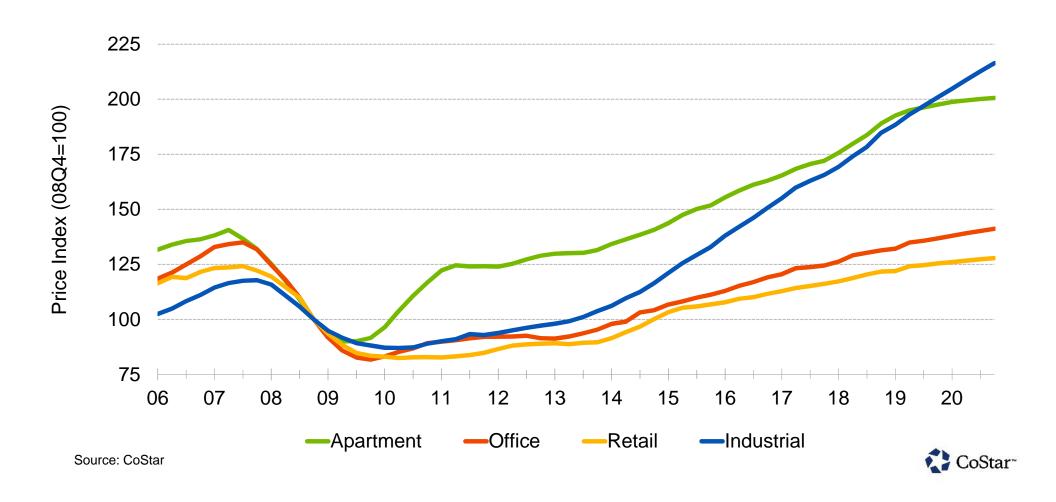


Industrial Sales Volume Comparison

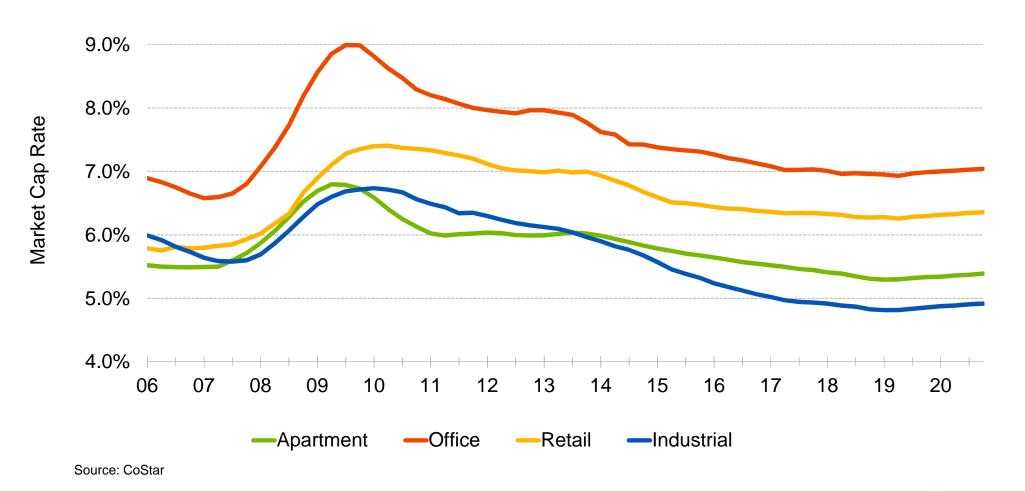




IE Prices by Property Type



IE Cap Rates by Property Type



Takeaways

- Solid economic environment, some slowing occurring
- Better-than-expected performance in multifamily from record-high demand
 - Vacancies will rise as supply as supply ramps up
- So-so demand for office space amid little supply
- Retail is being challenged, and is in a supply pause
- Continued out-performance the industrial market, driven by e-commerce





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