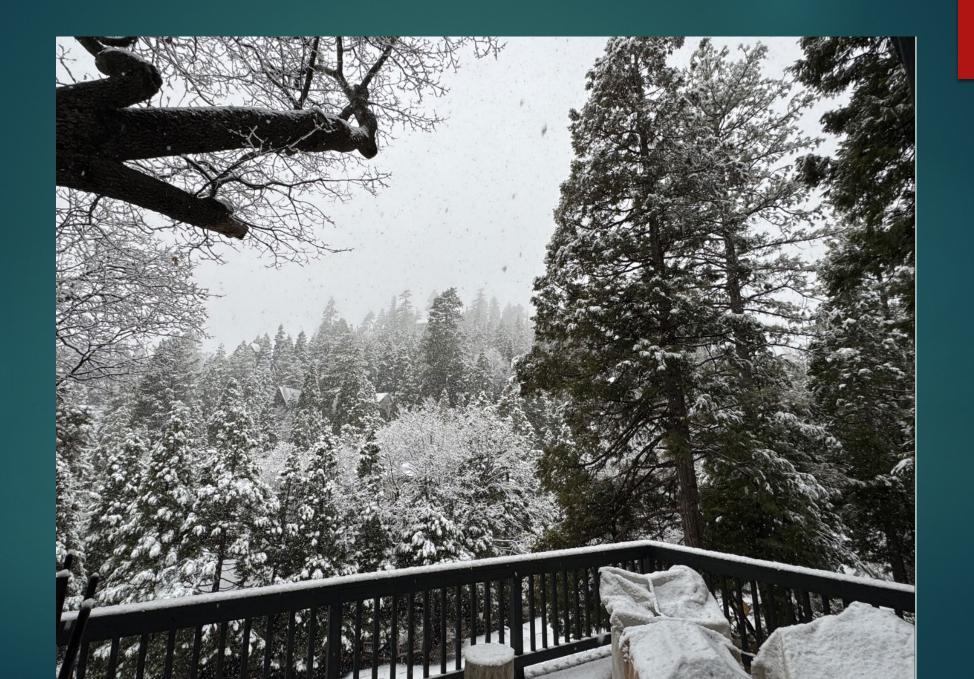
SoCal Chapter Appraisal Institute

Post-Fire Markets-Analysis & Valuation Malibu, Palisades & Altadena

CHARLES BAKER, SRA, AI-RRS

WWW.APPRAISALPROS.COM / PASADENA, CA





Fire Stats

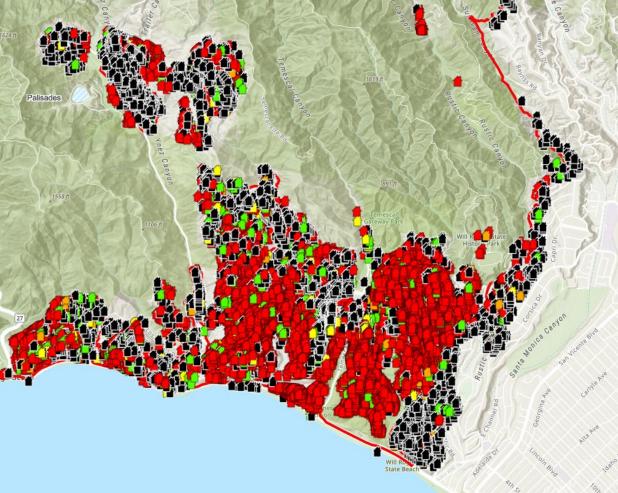
- Palisades Fire: 23,700 acres 6,380 structures destroyed
- Eaton Fire: 14,100 acres 7,000 structures destroyed
- Insured losses: \$28 to 35 billion (Verisk)
- Total damage and economic loss estimates:\$250 to \$275 billion
- ▶ Market impact showing 15-23% price declines post-fire
- ► Rental surge of 15-20% in affected areas

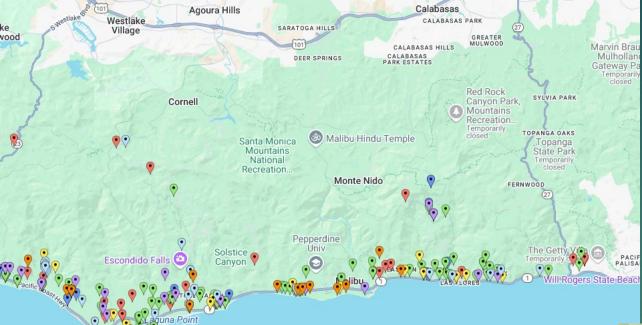




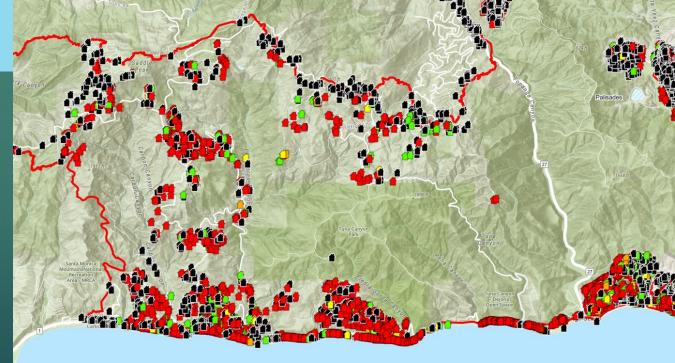
Parker Mesa Overlook Temporarily closed The Getty Villa COST LLAMMARE NORTH OF MONTANA Will Rogers State Beach

Pacific Palisades Map



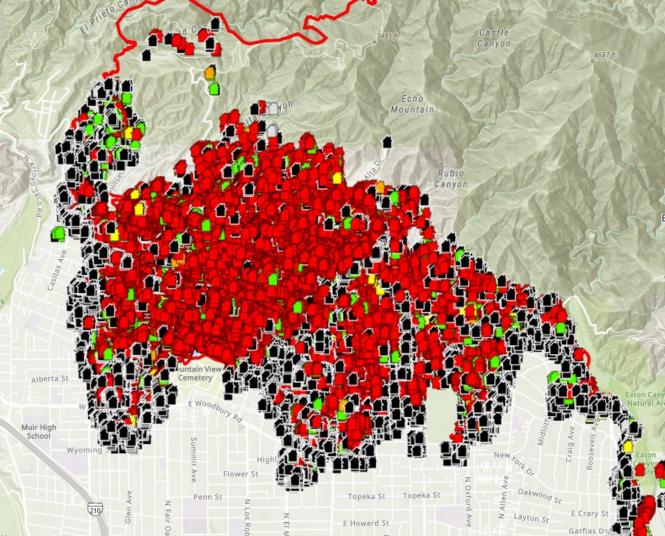


Malibu Map



Ision Laboratory 😩 Eaton Canyon Falls LINCOLN-VILLA MUIR HEIGHTS HISTORIC HIGHLANDS NORMANDIE HEIGHTS NORTH ARROYO NORTH CENTRAL

Altadena Map



Post Fire Proposals Under Consideration

Letter to Gov Newsom, Mayor Bass and Regulatory Agencies, Authored by 50 of the Top Real Estate Brokers in the City.

- California Fair Plan Insurance Reform
- Mansion Tax (ULA Transfer Tax) Exemptions
- Building and Safety Exemptions
- Streamlined Rebuilding Process
- Property Tax Relief

Post Fire Market Behavior

"Climate Change and real estate markets: An empirical study of the impacts of wildfires on home values in California", Science Direct. Key Findings over a 12-year period (2010-2012):

- ▶ Wildfires cost the U.S. between \$394 and \$893 billion each year (2023 study).
- ▶ Major wildfires caused a 2.2% drop in affected neighborhoods.
- Overall impact on fire-touched communities was not statistically significant.

Post Fire Case Study Woosley Fire – November 2018

Analysis period: January 2018 through December 2023

- Analyze and plot Land Sales.
- Analyze and plot Improved Property sales.
- Compare the behavior of the two market segments.
- Segment the market by price tier.



Post Fire Market Behavior Sales of NEW homes since January 2019

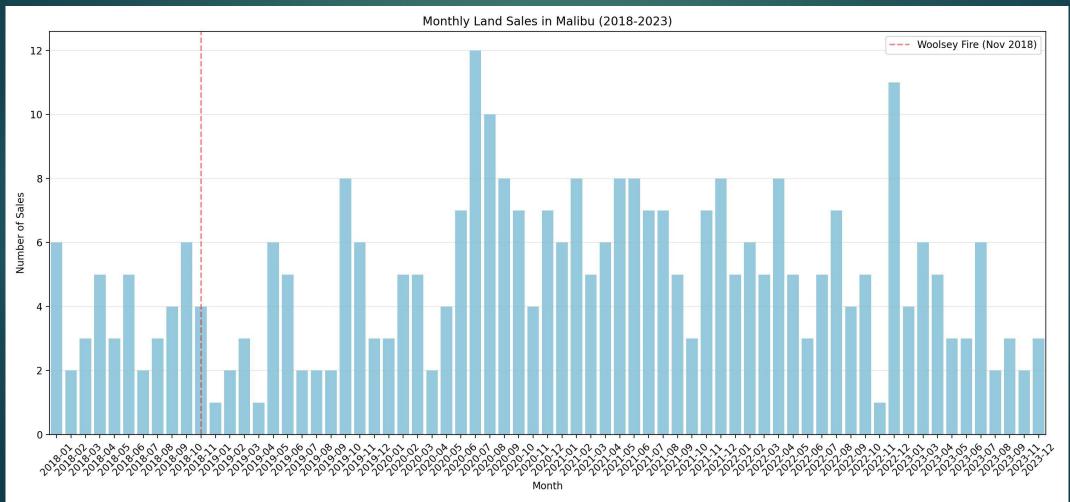




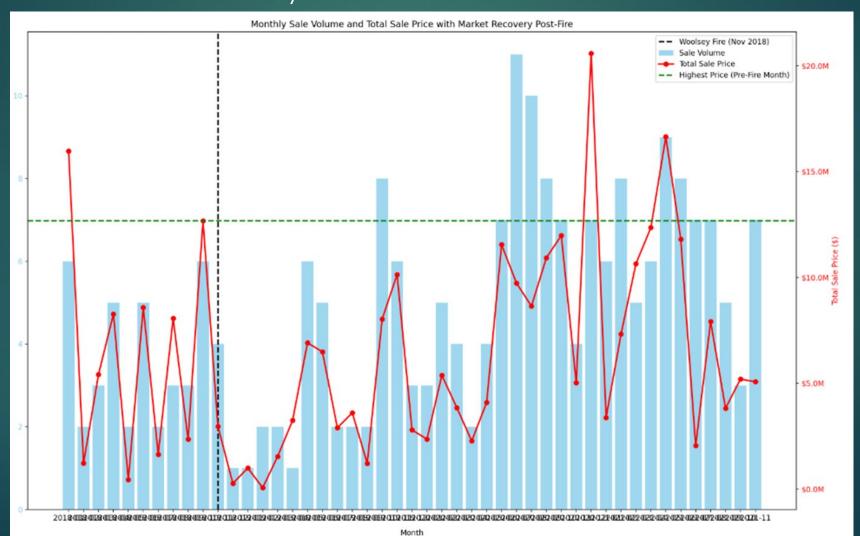




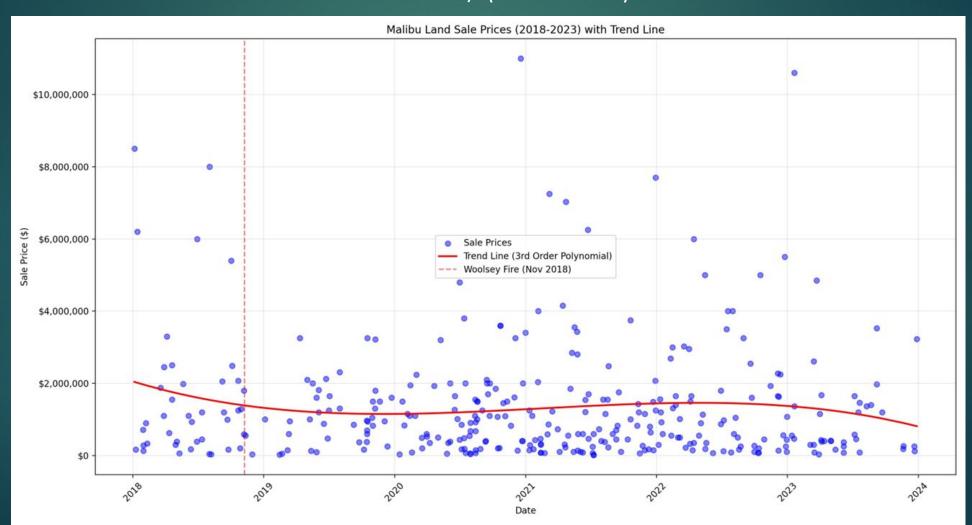
▶ LAND SALES in Malibu, monthly (2018-2023)



▶ LAND SALES from January 2018 to December 2021.

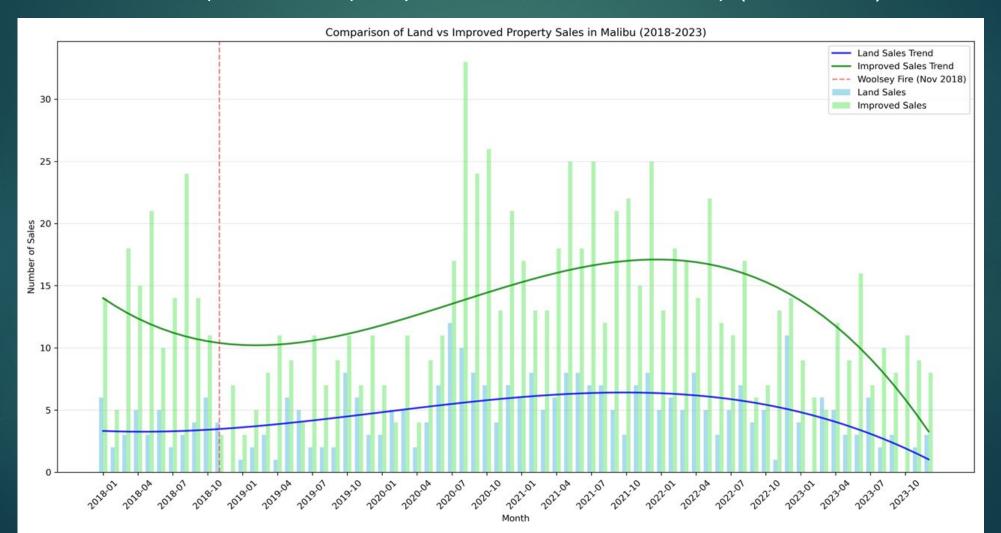


▶ LAND SALE Prices in Malibu, monthly (2018-2023)

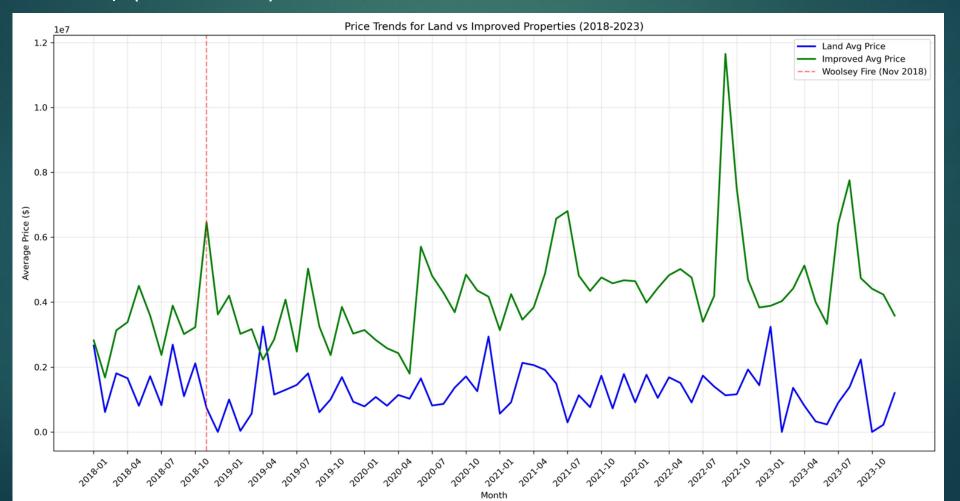


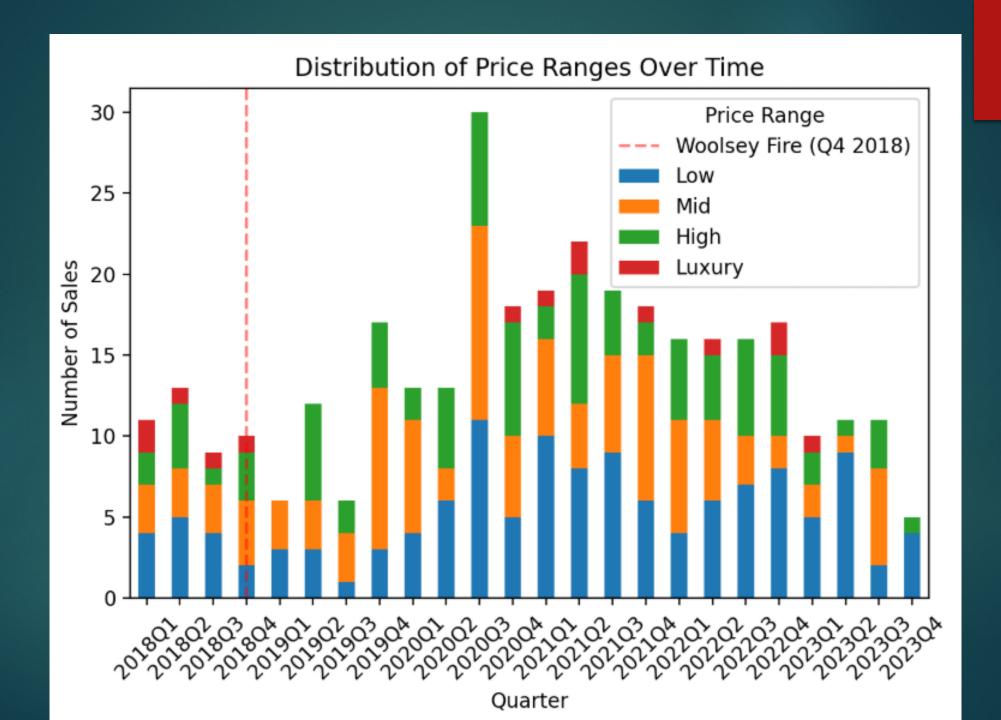
Post Fire Market Behavior Woosley Fire

▶ Land and Improved Property Sales in Malibu, monthly (2018-2023)

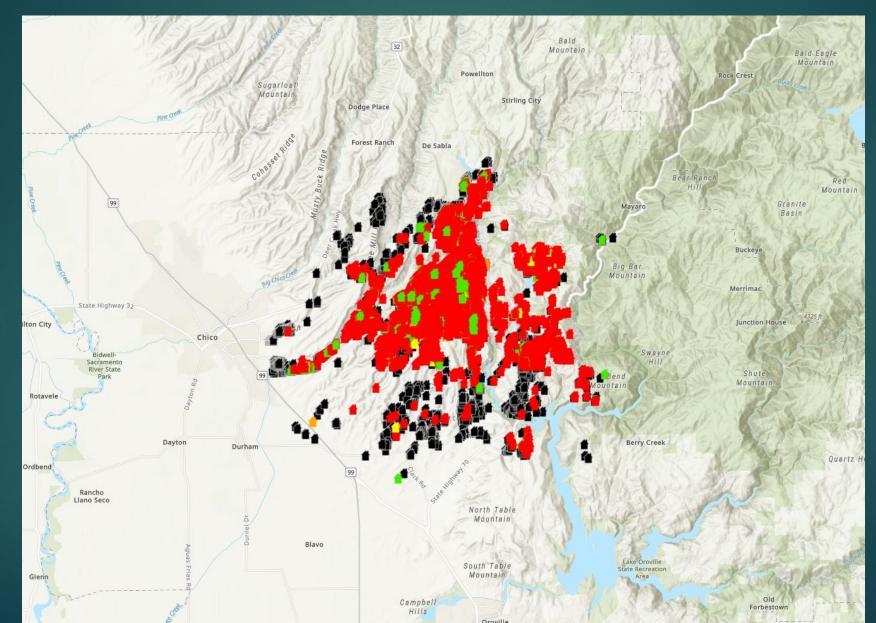


Price trends for both Land and Improved Property Sales in Malibu, monthly (2018-2023)

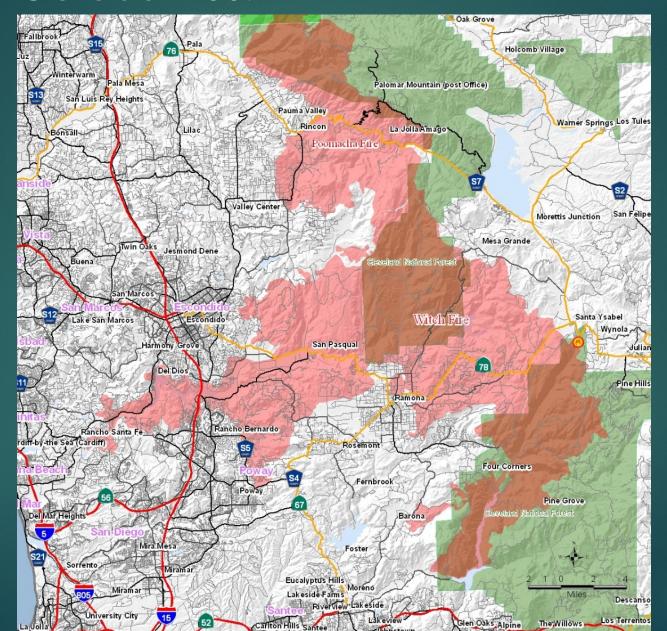




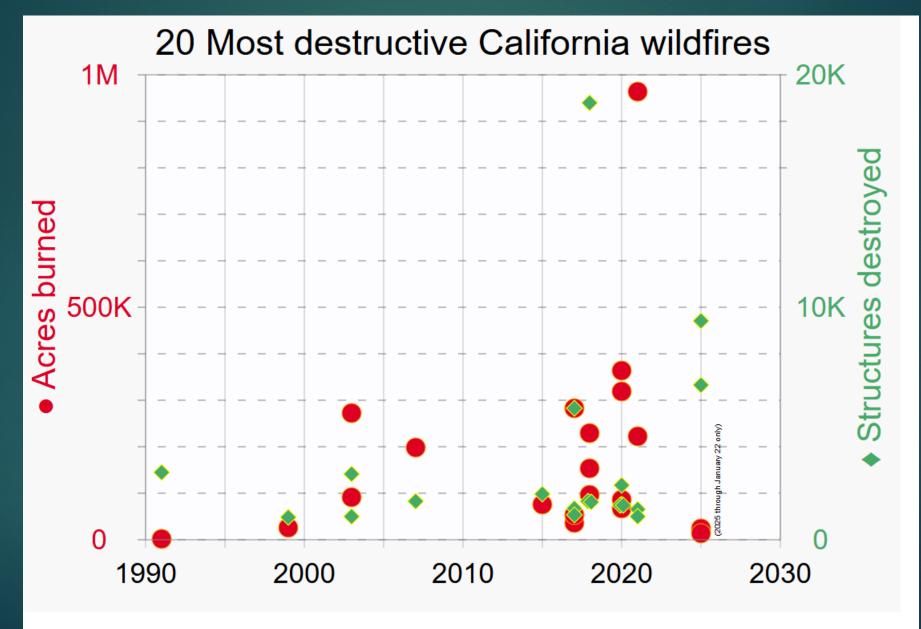
Camp Fire – November 2018



Witch Fire – October 2007



20 most destructive California wildfires



Federal Disaster Declaration

- ► Federal Disaster Declaration Issued by the President, it designates areas affected by natural disasters (e.g., hurricanes, wildfires, floods) as eligible for federal assistance, including grants, loans, and tax relief.
- ► Casualty Loss (IRS) A sudden, unexpected, or unusual loss of property due to events like natural disasters, theft, or accidents; deductible on tax returns if not fully covered by insurance, with special rules for federally declared disaster areas.
- Relief Available

FEMA Assistance

SBA Disaster Loans

Tax Relief

Unemployment Assistance

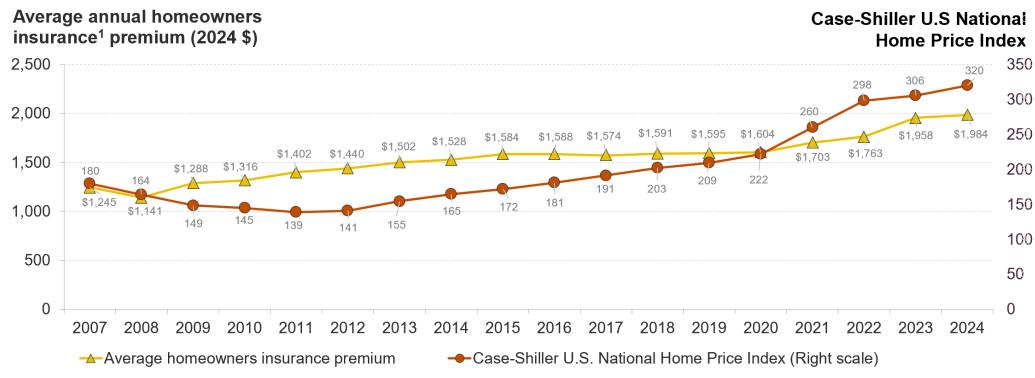
Housing Assistance

Insurance Issues

- ▶ Insurance cost, affordability and exposure
- Insurance coverage typical examples
- Admitted vs Non-Admitted Carriers
- Private Insurance vs CA FAIR Plan
- ▶ DIC policies
- Insurable Value vs Replacement Cost

National HPI versus Insurance premiums: 2007-2024

FIGURE 1: RISING HOME PRICES AND HOMEOWNERS INSURANCE COSTS ARE DUAL AFFORDABILITY STRESSORS



Notes: ¹Pertains to HO-3 homeowner package policy for owner-occupied dwellings in 1 to 4 family units. This is the most common package written.

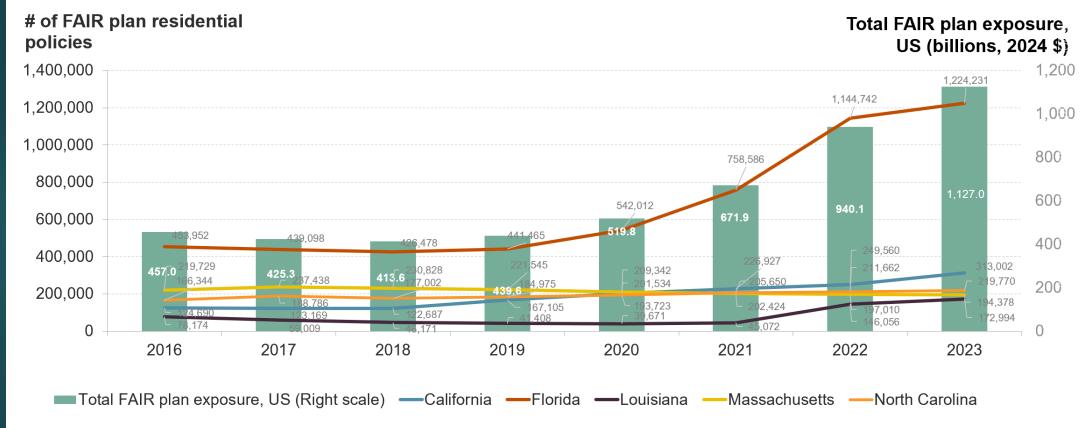
Average homeowners insurance premiums for 2022-2024 are calculated by multiplying Insurance Information Institute estimates of average homeowners premium in 2021 by estimated annual effective homeowners insurance rate changes nationwide according to S&P Global. Premiums are calculated in 2024 US dollars using US Bureau of Labor Statistics Consumer Price Index Inflation Calculator. Case-Shiller index does not account for inflation.

Sources: Insurance Information Institute (2022); S&P Global; S&P CoreLogic Case-Shiller U.S. National Home Price Index; Property Insurance Plans Service Office.



Rise in FAIR Plan Exposure

FIGURE 2: A GROWING NUMBER OF RESIDENTIAL POLICIES ARE MOVING INTO RESIDUAL MARKETS



Note: According to the Insurance Information Institute, the five above US states have the highest number of residential policies in Fair Access to Insurance Requirements (FAIR) plans in the United States. Florida statistics reflect the number of policies in force on December 31 of each year. Right axis scale reflects the estimated aggregate value of all insurance in all FAIR plans in all lines (except liability and crime) in 2024 US dollars using US Bureau of Labor Statistics Consumer Price Index Inflation Calculator. Sources: Insurance Information Institute: California Department of Insurance; Florida Citizens Property Insurance Corporation.



Typical Private Insurance Policy Coverage

Description of Property		A	31
Year of Construction	1994	Age of Roof	
Construction Type	Frame with 0% - 33% Masonry Veneer	Occupancy Owner Occupie	ed (Primary Resident)
RoofType	Tile - Concrete	Number of Units	andow muones. 1
Roof Surface Material Type	Tile - Concrete		
			Wydiewel to Smith
Property Coverage Coverage	Limit	Coverage	Limit
Coverage A - Dwelling Extended Replacement Cost (In Addition to Coverage A Limi	\$683,000 25% (\$170,750) it)	Coverage C - Personal Property Personal Property Replacement Cost	\$512,250 Covered
Coverage B - Separate Structures	\$68,300	Coverage D - Loss of Use Additional Living Expense Term	\$273,200 24 Months
INVOCATION AND AND AND AND AND AND AND AND AND AN			
Liability Coverage			
Coverage test	Limit	Coverage	Limi
Coverage E - Personal Liability Personal Injury	\$300,000 Not Covered	Coverage F - Medical Payments to Others	\$5,00
HOA Logs Payment	\$1,500	e a Covered Loss for Property Clain	
			which includes its
			Property Losses
O managara a separation C	And sometimes to be a first to the same		
	lu pou	10.004	

Typical FAIR Plan Policy Coverage

PRIMARY FORMS OF RESIDENTIAL DWELLING COVERAGE

endorsement for the specific coverage provided and coverage limits that apply.
3. BUILDING CODE UPGRADE COVERAGE, also called Ordinance or Law coverage, is an important option that covers additional costs to repair or replace a dwelling to comply with the building codes and zoning laws in effect at the time of loss or rebuilding. These costs may otherwise be excluded by your policy. Meeting current building code requirements can add significant costs to rebuilding your home. Refer to your policy or
2. REPLACEMENT COST COVERAGE is intended to provide for the cost to repair or replace the damaged or destroyed dwelling, without a deduction for physical depreciation. Many policies pay only the dwelling's actual cash value until the insured has actually begun or completed repairs or reconstruction on the dwelling. Coverage only pays for replacement costs up to the limits specified in your policy.
1. ACTUAL CASH VALUE COVERAGE pays the costs to repair the damaged dwelling minus a deduction for physical depreciation. If the dwelling is completely destroyed, this coverage pays the fair market value of the dwelling at time of loss. In either case, coverage only pays for costs up to the limits specified in your policy.
You have purchased the coverage(s) checked below. NOTE: Actual Cash Value Coverage is the most limited level of coverage listed. Guaranteed Replacement Cost is the broadest level of coverage.

- 4. EXTENDED REPLACEMENT COST COVERAGE is intended to provide for the cost to repair or replace the damaged or destroyed dwelling without a deduction for physical depreciation. Many policies pay only the dwelling's actual cash value until the insured has actually begun or completed repairs or reconstruction on the dwelling. Extended Replacement Cost provides additional coverage above the dwelling limits up to a stated percentage or specific dollar amount. See your policy for the additional coverage that applies.
 - 5. GUARANTEED REPLACEMENT COST COVERAGE covers the full cost to repair or replace the damaged or destroyed dwelling for a covered peril regardless of the dwelling limits shown on the policy declarations page.

Admitted versus Non-Admitted Carriers

Admitted Carriers

- Regulated by state insurance department
- Rates must be approved by state
- Backed by state guaranty fund
- Must use state-approved policy forms
- Generally write standard risks
- Claims handling strictly regulated
- Often more competitive pricing for standard risks

Non-Admitted Carriers

- Not licensed by state insurance department
- Can set their own rates
- No state guaranty fund protection
- More flexibility in policy forms
- Often write specialty or high-risk coverage
- More flexibility in claims handling
- May be more expensive but can cover risks admitted carriers won't

DIC (Difference in Conditions) Plans

Fair Plan

- ▶ Basic Protection
- ▶ Risk Acceptance
- Availability
- DIC Plan
 - Filling Coverage Gaps
 - Customization
 - Specific Condition
 - Exclusions and Triggers



Insurable Value vs Replacement Cost

	Insurable Value	Replacement Cost			
Scope	Limited to what is covered by the insurance policy.	Includes the full cost to replace the structure.			
Exclusions	Excludes non-insurable items (e.g., land, landscaping).	May include items not covered by insurance.			
Depreciation	Does not consider depreciation.	Also does not consider depreciation.			
Purpose	Determines insurance coverage.	Estimates rebuilding costs for valuation purposes.			

- Scope of Work
- Sources of Data
- ► Site Inspection
- Determining What Was Lost
- Valuation Approaches
- ▶ Cost Data Sources



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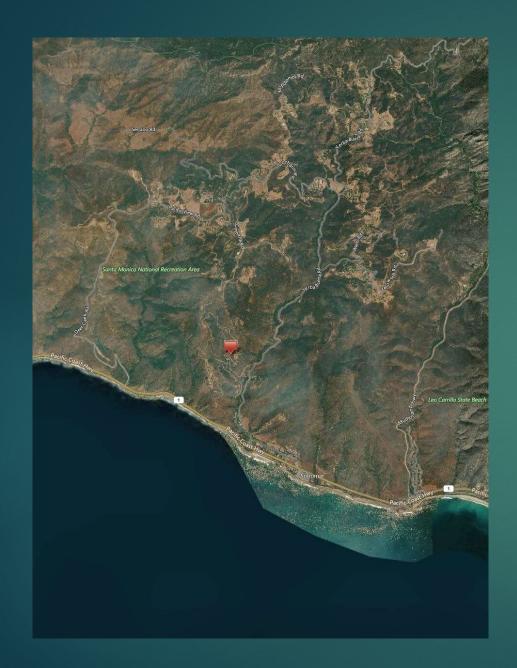
Case Study #1 – Malibu (Yerba Buena)

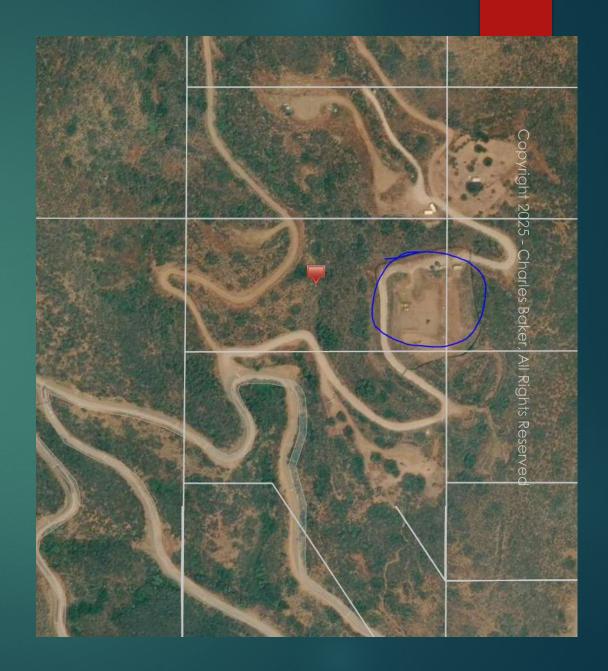




















Replacement Cost Data Sources – Primary

Marshall & Swift/CoreLogic

- Industry standard for detailed cost data
- Comprehensive building cost data
- Regional cost modifiers

RS Means

- Extensive construction cost database
- Detailed unit cost breakdowns
- Labor rates by region
- Materials pricing updates
- Particularly strong for commercial properties

Xactimate

- Real-time pricing updates
- Specific to insurance restoration
- Local material and labor costs
- Widely used by insurance adjusters
- Detailed line-item pricing

Craftsman – National Appraisal Estimator Building-cost.net DwellingCost.com HMFacts / Bluebook

ROPERTY CHARACTERISTICS

Residence Type: Single Family Residence Stories: Fireplaces: 1 Sg. Ft. Living Area: 2960 Air Condition: Yes Year Built : 2.5 2018 Bathrooms: Pool: No

Structure Quality: Custom (Q2/Q3/Very Good)

COST ANALYSIS

Source of Cost Data: BLUEBOOK INTERNATIONAL Effective Date of Cost Data 2-17-2025

Opinion of Site Value Total \$750,000 Dwelling 2,960 Sq Ft. @ \$ 259 = Total \$766,972 Total \$766,972 Total Estimate of Cost-New LESS DEPRECIATION

Physical Depreciation Total \$49,508 **Functional Depreciation** Total \$0 External Depreciation Total \$0 Depreciated Cost of Improvements Total \$717,464 Total \$350,000 "As-Is" Value of Site Improvements Total \$1,817,464 INDICATED VALUE BY COST APPROACH

PROPERTY DETAILS

Structure	Attributes	Style	Value		Age	Condition	RC	
Living Area	Appliances, Built-In	Allowance	15000	Custom	0	Excellent	17,460	
Living Area	Base Cost	Base Cost	100	Custom	0	Excellent	371,513	
Living Area	Bathroom	Bathroom (#)	2.5	Custom	0	Excellent	37,636	
Living Area	Climate Control	Central Air Conditioning	1	Custom	0	Average	9,779	
Living Area	Climate Control	Forced Air (Gas)	1	Custom	0	Excellent	15,156	
Living Area	Exterior Finish	Stucco (%)	100	Custom	0	Excellent	25,424	
Living Area	Fireplace	Fireplace (#)	1	Custom	0	Excellent	8,636	
Living Area	Flooring	Ceramic Tile (%)	100	Custom	0	Excellent	42,615	
Living Area	Foundation	Slab (%)	100	Custom	0	Excellent	34,464	
Living Area	Kitchen	Kitchen (#)	1	Custom	0	Excellent	40,345	
Living Area	Roofing	Hot Mop - 3 ply w/rocks (%)	100	Custom	0	Excellent	23,071	
Living Area	Walls and Ceilings	Drywall and Paint (%)	100	Custom	0	Excellent	Included	
Parking	Attached Garage	Attached - Unfinished (SF)	0	Custom	0	Excellent	0	

Total Estimate of cost new include contractor mark-up of 22.50% Property Details does not include contractor mark-ups.

CoreLogic

Data Entry Report

Marshall & Swift SwiftEstimator

M&S Quality 6.0 (Excellent)

Reference # 1312908

100 %

10715 Yerba Buena Rd, Malibu, CA - 90265 Property Address

Building Characteristics #. of Stories One Story 100 %

HVAC

Total Floor Area 2960 sq. ft.

Improvements

Ducts

Adjustments

Local Multiplier 1.50

Architects Fee % 9.50 (Default)

Foundation* Exterior* Baths* Concrete Slab 100 % Exterior Walls Frame, Stucco 100 % Full Baths 2 count Roofing 100 % Half Baths Comp. Shingle or Built-up 1 count

Energy Adjustment Mild (Default)

Foundation Adjustment Moderate

Garages / Carport

Amenities 100 % 1314 sq. ft. Forced Air Furnace Fireplaces Single 1-Story Attached Garage with Details Fireplace 100 % Refrigerated Air using Heating Frame, Stucco

Seismic Adjus

Comp. Shingle or Built- 100 %

Replacement Estimate by Cost Category

Report Date	11/2018	Hillside Adjustment	Flat (Default)	Story F	Item Name
Marshall & Swift's indic Verification Code: 40		an be verified at http	os://alamode.swiftestimator.com/	/AlamodeTotal	Excavation Foundation, Piers, Flatwork Insulation

This report has been produced utilizing current cost data and is in compliance with the Marshall & Swift Licensed Use

15,156	27.22	1071511 1 0						Dwelling (\$447.36/egft)				
25,424	Address:	10715 Yerba Buena					iena		Dwelling (\$447.36/sqft) •			
8,636	Zip Code:	90265						\$1,324,186 Basement (\$0.00/sqft)				
42,615	GLA:	2960							\$0			
34,464									Attic/Patios/Pool 💿			
40,345	Baths:	Full: 2			Half: 1		1	\$13,116				
23,071	Stories:				1				Parking (\$101.85/sqft) •			
ncluded	Quality:		8.0						\$101,850			
U	Basement:	0	Total SF:		Finish		Quality:		\$1,439,152			
Finished Attic: Deck/Uncovered Patio:		0		SF:		Quality:		Depreciation 💿				
		SF:			600	Quality:	A - ¥	\$0 Depreciated Cost •				
Cov. P	atio/Porch/Gazebo:			SF:		Quality:	٧	\$1,439,152				
En	closed Patio/Porch:		Linear Feet:		SF:		Quality:		Site Improvements (As-Is \$350,000			
	Swimming Pool:				SF:		Quality:	*	Other/Additional Costs			
	Garage 1:	Attached ▼ None ▼		*	SF	1000	Quality:		\$0			
	Garage 2:			SF:		Quality:		For Other Site Calculations Site Size (sqft)				
	Carport:	SF:				Quality:						
Phy	ysical Depreciation:	Effective Age:				Percent:	0	Site Value (N/A)				
Ext	ternal Depreciation:	Dollar Amount:				Percent:		Total 🐽				
Func	tional Depreciation:	Dollar Amount:				Percent:		\$1,789,152				

ocionnic Majuo					
Wind Adjus	Direct Cost Items				
Story F	Item Name	Materials	Labor	Equipment	Total
	Excavation		11,611	3,106	14,717
AlamodeTotal.	Foundation, Piers, Flatwork	32,910	47,718	7,814	88,442
	Insulation	14,217	8,657		22,874
	Rough Hardware	2,672	3,879	634	7,185
icensed User	Framing	86,712	114,806		201,518
	Exterior Finish	49,914	27,866	9,093	86,873
	Exterior Trim	3,563	6,053	857	10,473
	Doors	13,673	8,646		22,319
	Windows	13,778	6,202		19,980
	Roofing, Soffit, Fascia	45,900	29,156		75,056
	Finish Carpentry	5,158	20,309		25,467
	Interior Wall Finish	19,528	27,577		47,105
	Lighting Fixtures	10,665	3,101		13,766
	Painting	11,607	25,011		36,618
	Carpet, Flooring	25,791	17,423		43,214
	Bath Accessories	4,237	2,459		6,696
	Shower & Tub Enclosures	2,763	2,138		4,901
	Plumbing Fixtures	24,871	11,223		36,094
	Plumbing Rough-in	12,343	28,538		40,881
	Wiring	14,412	24,765		39,177
BOOK DA	Built In Appliances	13,264	1,711		14,975
	Cabinets	27,265	7,910		35,175
	Countertops	8,290	6,413		14,703
	Central Heating and Cooling	6,546	11,392		17,938
	Garage Door	10,631	6,167		16,798
	Fireplace	1,716	498		2,214
	Subtotal direct job cost	\$462,426	\$461,229	\$21,504	\$945,159
	Indirect Cost Items				
	Item Name	Materials	Labor	Equipment	Total
	Final Cleanup		7,278		7,278
	Insurance	36,483			36,483
	Permits & Utilities	25,803			25,803
	Design & Engineering	47,258			47,258
	Subtotal indirect job cost	\$109,544	\$7,278		\$116,822
	Grand Total				
	Item Name	Materials	Labor	Equipment	Total
	Contractor Markup	\$132,322			\$132,322
1917	Total cost	\$704,292	\$468,507	\$21,504	\$1,194,303
1975					

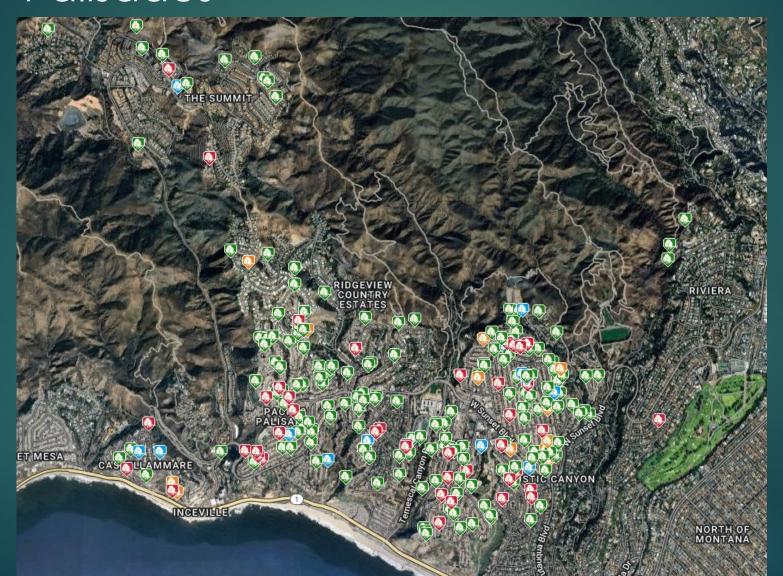
Definition of Fair Market Value – Highest Price, as per CA Code of Civ Proc. Section 1263.310 and 1263.320.

ARTICLE 4. Measure of Compensation for Property Taken:

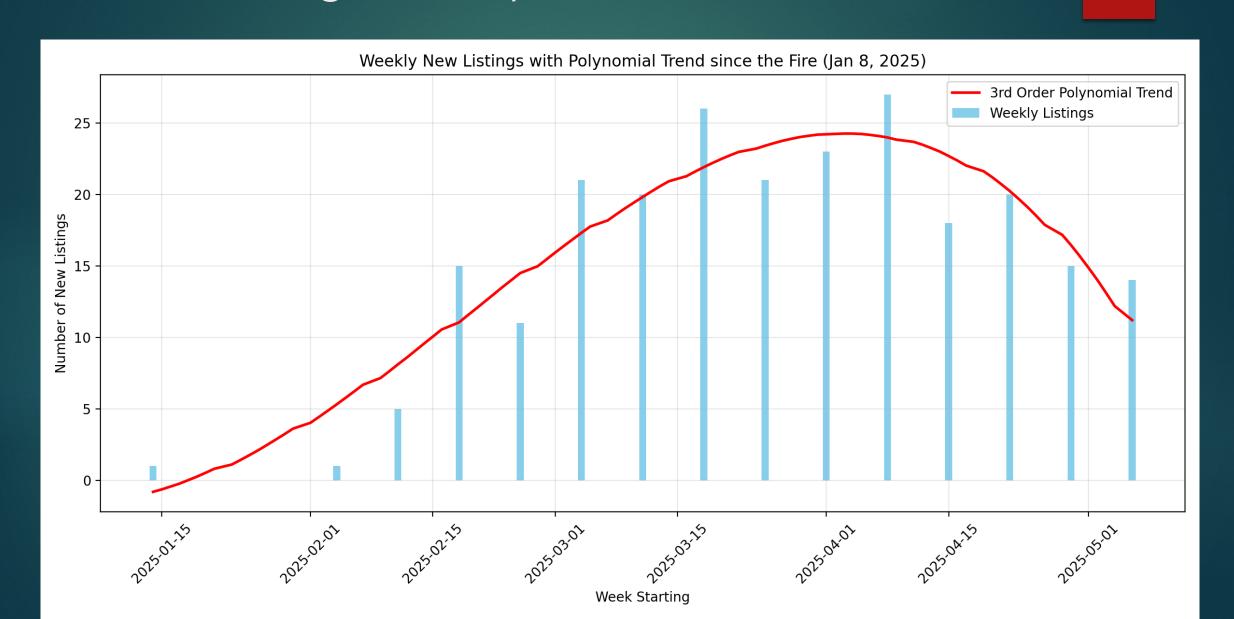
1263.310: Compensation shall be awarded for the property taken. The measure of this compensation is the fair market value of the property taken.

1263.320(a): The fair market value of the property taken is the highest price on the date of valuation that would be agreed to by a seller, being willing to sell but under no particular or urgent necessity for so doing, nor obliged to sell, and a buyer, being ready, willing, and able to buy but under no particular necessity for so doing, each dealing with the other with full knowledge of all the uses and purposes for which the property is reasonably adaptable and available.

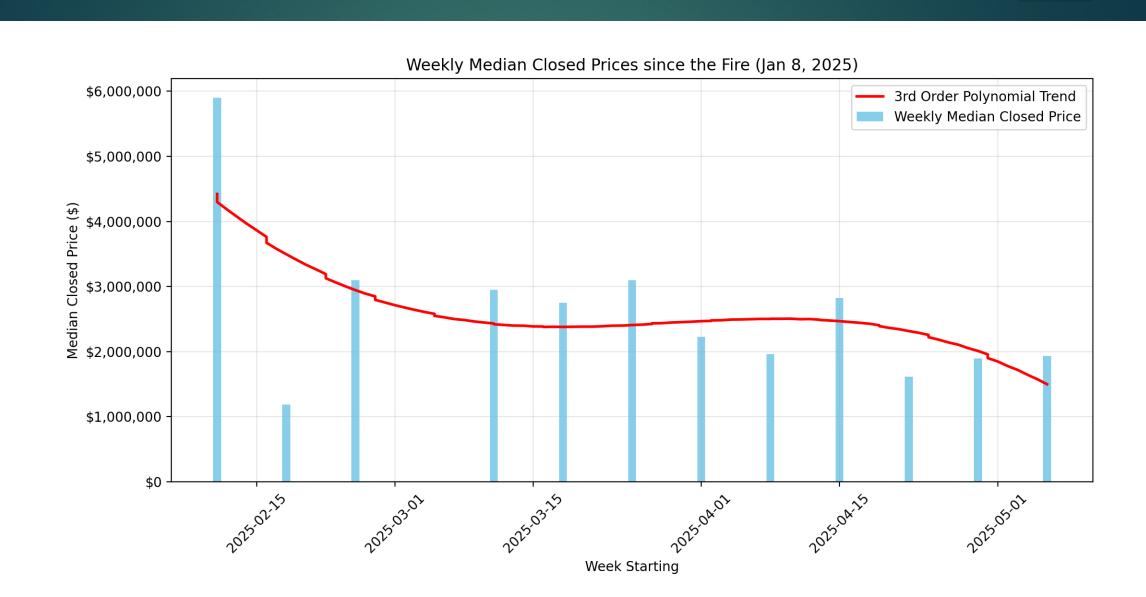
Map of Active, Pending and Solds – Vacant Land - Palisades



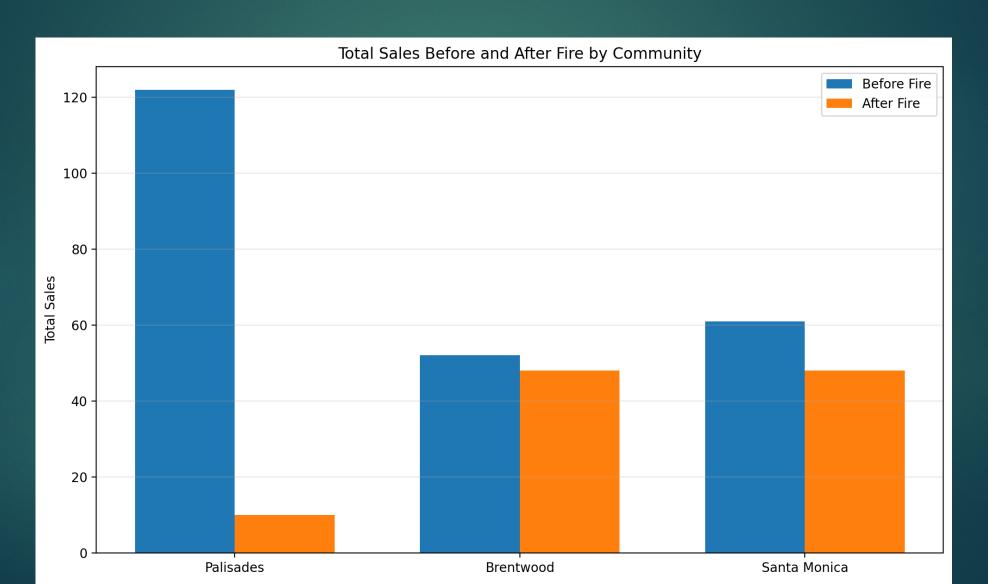
New lot listings, weekly – Palisades



Median lot sale price, weekly – Palisades



Market Activity (pre & post fire) Palisades vs Brentwood and Santa Monica



318 Bellino Dr, Pacific Palisades 90272

STATUS: Closed

LIST/CLOSE: \$2,895,000

/\$2,750,000 #

Sunset to Los Liones to Tramonto to Bellino





ACRES: 0.2293

\$ PER ACRE: \$11,993,022 LOT(src): 9,989/0.2293

AREA: C15 - Pacific Palisades

GROSS EQUITY:

PRESENT LOANS AMOUNT:

HAVE:

DOM: 27

SLC: Standard

PARCEL #: 4416014057 LISTING ID: 25510427 LIST \$ ORIG.: \$2,895,000

Submit Offer

DESCRIPTION

Nestled in the highly coveted Castellamare enclave of Pacific Palisades, 318 Bellino Drive presents an exceptional opportunity for developers, investors, and visionary buyers looking to build in one of Los Angeles' most sought-after coastal neighborhoods. Spanning 9,989 square feet, this prime lot offers a blank canvas for a luxury residence with potential for breathtaking ocean and canyon views from a future second story. The previous structure, rebuilt in 2015, was a 4,200 sq.ft. modern home featuring 5 bedrooms and 5.5 baths with an open interior floor plan and 3 outdoor terraces designed for seamless indoor-outdoor living. With limited buildable land remaining in Castellamare, this offering stands as a prime investment in an area known for its enduring buyer demand, coastal luxury, and architectural significance. Contact us to explore the full potential of 318 Bellino Drive.

□ 318 Bellino Drive, Pacific Palisades, CA 90272

View Comparable Properties

Listing

Tax Photos History Parcel Map Flood Map Foreclosure Open House Neighborhood

☐ 318 Bellino Dr, Pacific Palisades 90272 STATUS: Closed

LIST/CLOSE: \$6,495,000/\$6,250,000 4

Sunset to Los Liones to Tramonto to Bellino





BED / BATH: **5/5,0,1,0** SQFT(src): **4,200**

PRICE PER SQFT: **\$1,488.10** LOT(src): **9,989/0.2293**

Demographics

LEVELS: One

GARAGE: **2/Attached**YEAR BUILT(src): **1953**PROP SUB TYPE: **SFR**DOM / CDOM: **24/24**

SLC: Standard

PARCEL #: 4416014057 LISTING ID: 24386019

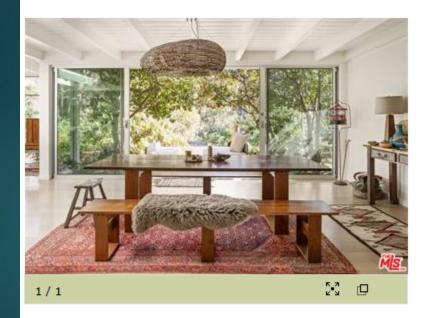
Submit Offer

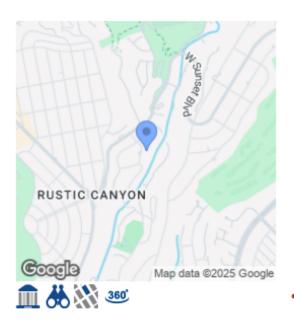
DESCRIPTION

Located minutes from the beach in the seaside neighborhood of Castellamare, reminiscent of the Amalfi Coast in Italy, Bellino Drive is a part of the prestigious Pacific Palisades. In a community of notable homes and people, this sophisticated contemporary home offers unforgettable mountain and canyon vistas and ocean views. Rooftop deck offers 180-degree vistas of the ocean and mountains from Santa Monica to Malibu! Built in 2015, it is both a quiet sanctuary and a perfect home for entertaining - with 3 outdoor terraces - and an open interior floor plan. The beautifully appointed and private primary suite has canyon, ocean & pool views, a stunning bath with Toto NeoRest, and walk-in closet with natural light. Three additional en-suite bedrooms (1 of which has its own entrance and is currently used as a fully equipped gym) can accommodate children or guests in their own wing of the home. An additional bedroom, with a built-in workstation and Murphy bed, serves as a separate office, maids, or study. Exceptional finishes throughout this "smart house" include solar energy systems for home and pool (convertible to saltwater, if desired), LED lighting, state-of-the-art Chef's kitchen with Miele/SubZero appliances, Caesarstone counters, beautiful Calcutta marble, Porcelana tiles and Provenza hardwood floors. Superb ceiling height and skylights add to the airiness of the home. Whole house water filtration system, generator, Nest and Control 4 security & AV systems, a pneumatic elevator from first floor to stunning rooftop kitchen, grill, and terrace with views of both Santa Monica Bay and Pacific Ocean. Energy-efficient windows and shades throughout. Over 1,500 sf of patios include pool and spa areas, 2 fire pits and rockwall water feature, plus a set up for potential outdoor movie viewing. Entire exterior treated in 2019 for possible fire prevention with clear SPF3000 fire retardant and spark-resistant venting. Garage with new epoxy floor and custom storage units (which may be removed if 2-car garage required) and has

830 Brooktree Rd, Pacific Palisades 90272 STATUS: Closed

South of Sunset Blvd





BED / BATH: **4/3,0,0,0** SQFT(src): **2,488 (A)**

PRICE PER SQFT: **\$2,592.00**

LOT(src): 17,234/0.3956 (A)

LIST/CLOSE: \$6,500,000/\$6,448,900 **.**

LEVELS: One

GARAGE:

YEAR BUILT(src): 1949 (ASR)

PROP SUB TYPE: **SFR** DOM / CDOM: <u>16/16</u>

SLC: Standard

PARCEL #: 4409019011

LISTING ID: 25491131

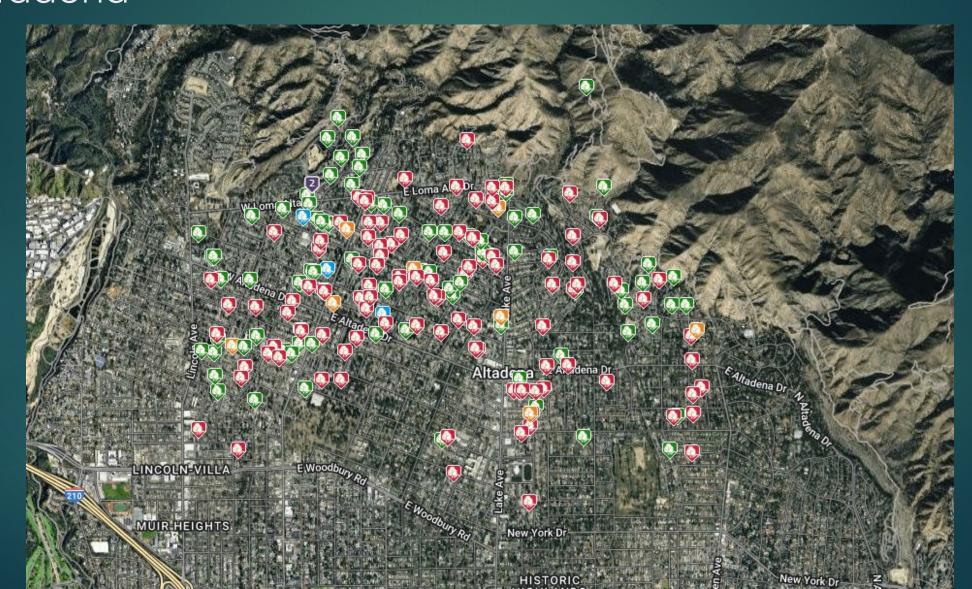
Submit Offer

DESCRIPTION

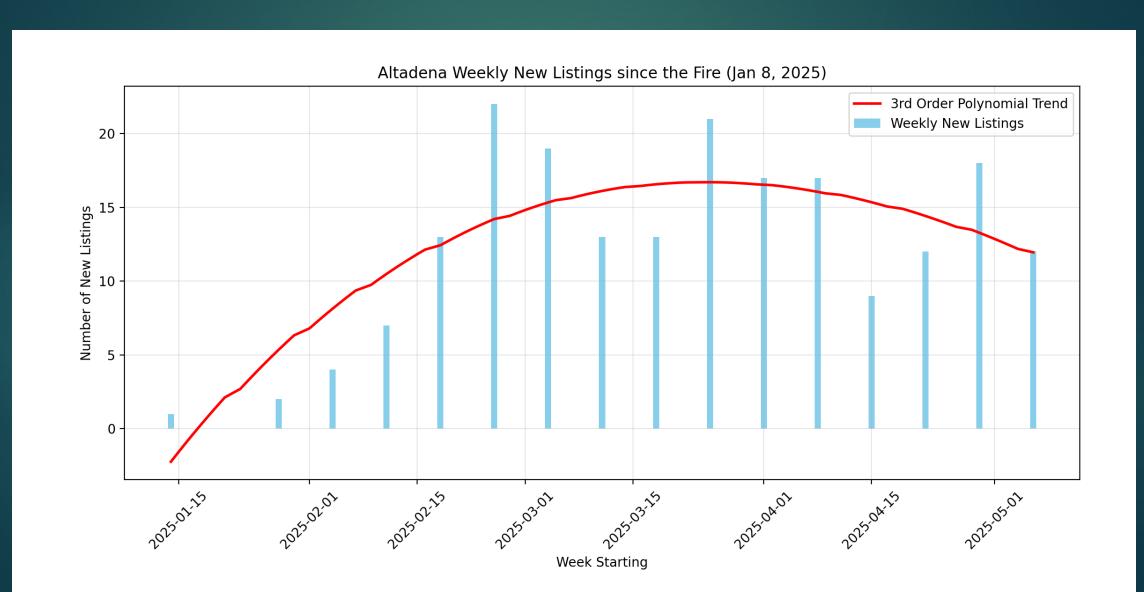
Gorgeous, updated and secluded one-story ranch in Rustic Canyon in the Pacific Palisades. Tucked away behind gates on a quiet street, this 4 bedroom/ 3 bathroom home is flooded with natural light and is the ideal Zen retreat. Feel at one with nature here, as the dining room, kitchen and primary suite all open to the lush park-like backyard, letting in the ocean breeze and sounds of nature. Thoughtful layout features an open floor plan with the primary suite separated from the additional bedrooms, and a versatile 4th bedroom that could also be a den or office. Features include hardwood floors, marble countertops, skylights, Sonos speaker system, central AC/heat, gated parking. Conveniently located south of Sunset Blvd and adjacent to Rustic Creek, this magical sanctuary is the perfect place to call home.

EXCLUSIONS: INCLUSIONS:

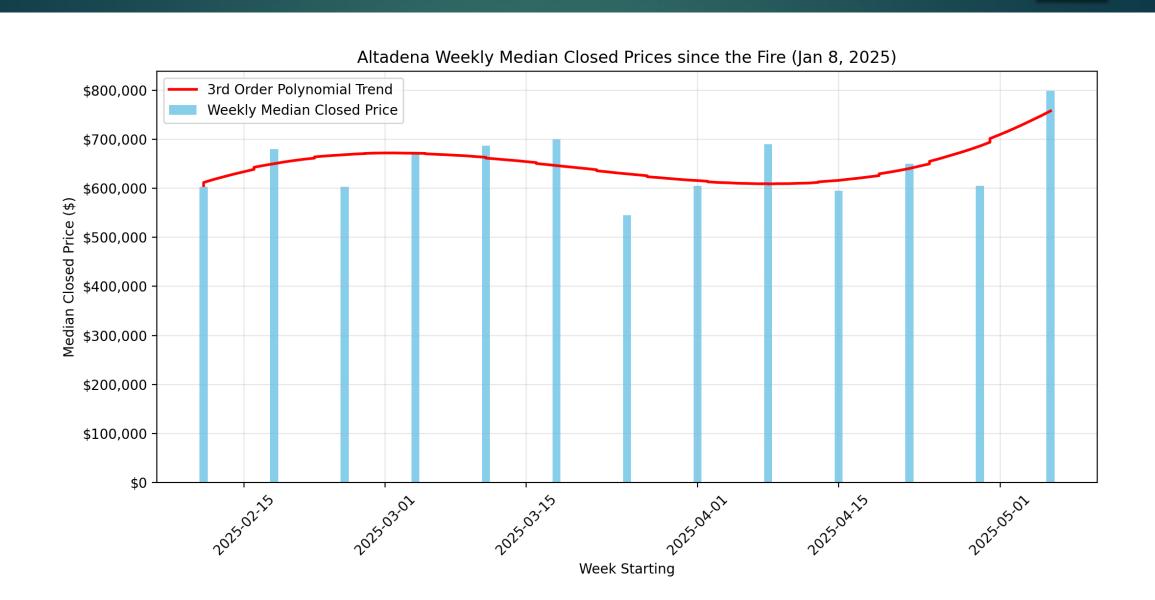
Map of Active, Pending and Solds – Vacant Land – Altadena



New lot listings, weekly – Altadena



Median Sale Price, weekly – Altadena



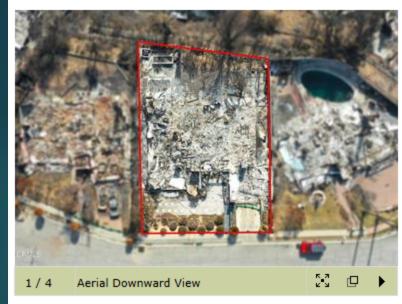
3458 Monterosa Dr, Altadena 91001

STATUS: Closed

LIST/CLOSE: \$600,000

/\$603,000 ↑

Cross Street: Mount Curve Ave





ACRES: 0.2431

\$ PER ACRE: \$2,480,461

LOT(src): 10,591/0.2431 (A)

AREA: 604 - Altadena

GROSS EQUITY:

PRESENT LOANS AMOUNT:

HAVE: DOM: 2

SLC: Standard

PARCEL #: 5842024014
LISTING ID: P1-20696
LIST \$ ORIG.: \$600,000

Submit Offer

Rec02/13/2025: SOLD: P->S

DESCRIPTION

An Exceptional Altadena Opportunity - Build Your Dream Estate. Privately nestled high in the foothills of Altadena, this expansive parcel of land embodies the essence of California living. Set at the end of a tranquil cul-de-sac, this rare offering provides unparalleled privacy and breathtaking views of the serene skyline, rolling hills, and stunning sunsets. With a generous footprint of 10,587 SQ. FT., this flat and usable land presents an incredible canvas for a custom-built estate, lush gardens, or an entertainer's backyard retreat. Towering trees and the natural beauty of the surrounding landscape create a peaceful sanctuary, while the neighborhood's coveted location offers a harmonious blend of seclusion and convenience. Whether you envision a modern architectural masterpiece, a sprawling ranch, or a timeless California villa, this prime piece of Altadena land is ready to bring your dream home to life. Opportunities like this where privacy, natural beauty, and limitless potential converge are truly rare. Property sold as-is. Cash offers only.

THE HELDING.

What's next?

- Lawsuits against SCE regarding Eaton Fire
 - CaseyGerry files lawsuit on behalf of Isabel Gomes and William Armstrong
 - Wildfire Victims Advocates files lawsuit on behalf of Stephen Seetal and Angelle Hill-Seetal
 - ▶ Bridgeford, Gleason & Artinian files lawsuit on behalf of Jeremy Gursey.
 - ▶ Edison is facing a class-action shareholder lawsuit for assuring them it could shut down power lines to reduce the risk of catastrophic damage.
 - Wrongful death lawsuit filed by attorney Ben Crump representing the McClendon Family.
- ▶ LA DWP approved a 3-year, \$10 million contract with Munger, Tolles & Olson, a top law firm, to defend the utility over the Palisades Fire, charging up to \$1,975 per hour for legal work. They are relying on a 1911 CA Supreme Court decision (Niehaus Bros. Co. v. Contra Costa Water) in defense of LADWP.
- Two federal judges who lost homes in the Palisades have joined hundreds of their neighbors in suing the LA DWP.

Additional considerations

- Stigma Loss, the Bell Curve.
- What do Insurance Companies rely on to settle claims?
- ▶ IRS Casualty Loss Appraisals
- ▶ Litigation valuation
- Volume of work
- ▶ Be Professional

Stigma & Detrimental Conditions The Bell Curve, by Randy Bell, Landmark Research

- 1. Unimpaired value.
- 2. DC occurs (fire)
- 3. Assessment stage (cost & responsibility, use and uncertainty/risk factor)
- 4. Repair stage (cost & responsibility, use and project incentive/risk)
- 5. On-going stage (cost & responsibility, use)
- 6. Market Resistance (risk)

Figure 1 The Bell Chart: The 10 Classifications of Detrimental Conditions

Section 1	Class	Detrimental Conditions	Analysis	Result
1	No Detrimental Condition (DC) or Benign Condition	Any DC if No Impact Sales Arrangement at Market (# Over Market: If or if Under: IV) Sale-Leaseback/Land Contract Build-to-Suit/Tenant Purchase Threat of Condemnation/Auction First Right-of-Refusal/Double Escrow	There are hundreds of Detrimental Conditions (DCs) that may impact property values. The analysis of property damages starts with the DC Model, which illustrates the array of related issues. All six elements of the DC	DCs have a variety of impacts which, upon analysis, vary on a case-by-case basis. No DC or Benign
II	Non-Market Premium	Special Buyer Motivation Assemblage/Expansion Redevelopment Project Feng Shui Short-Term Windfall	Model should be considered in every analysis. This can yield a variety of valuation patterns based upon the inclusion, exclusion and timing of each element.	Ore-Time Premium
111	Market Condition	Economy/Supply & Demand Recession/Depression Lease Option/Rolling Option Exercise of Option/Takedown	Detrimental Condition Model	Market Cycles
IV	Temporary Condition	Distress Sale*/Tragedy** Bulk-Portfolio Sale/Business Inc. High Vacancy/Temp. Easement Deferred Maintenance/Legal *Barkrupts/Probale-Estale-Shot Sale US Marshal/REO/Private REO/FDICATTIC **Crime Seane/Accident/Disease/RIOFTEC **Crime Seane/Accident/Disease/RIOFTEC	Key to Graphs Unimpaired Value Value With DC	Recovering A Permporary Issue
V	Imposed Condition	Neighboring Issue* Eminent Domain/Bond/Tax Deed Restriction/Ground Lease Leasehold/Leased Fee Physical Depreciation/Historical *Sewage-Power-Nuclear Phart/Bight Ilegal User/Jail/EMF/Traffic-Airport Noise	A: Unimpaired Value B: DC Occurs or Discovered C: Assessment Stage Cost & Responsbility Use Uncertainty Factor (Risk) D: Repair Stage Cost & Responsibility Use Project Incentive (Risk)	Permanent B Declining Value One-Stage Repaired
VI	Building Construction Condition	Construction Defect Building Code Violations Poor Workmanship/Leaks ADA Non-Compliance Functional Depreciation	E: On-Going Stage	B C Cne-Stage Residual
VII	Soil or Geotechnical Construction Condition	Soil Construction Drainage/Tunneling Foundation/Cut & Fill Retaining Wall or Slope Grading/Soil Compaction	is critical that a distinction be made between the DC and unrelated issues. For example, market conditions may be responsible for a change in value that is unrelated to the condition being studied.	Two-Stage Residual
VIII	Environmental Condition	Soil Contamination Building Contamination Hydrocarbons/Metals/Solvents Asbestos/Radioactive Ground Water/Landfill/LUST	The impact of DCs on property values is ultimately an empirical question that requires the application of one or more of the three traditional approaches to value: 1. The Sales Comparison	Three-Stage Residu
IX	Natural Condition	Natural Disasters Natural Habitat Flood/Earthquake/Volcano Tomado/Landslide/Soil Types Infestation/Suifates/Wetlands	Approach utilizing market data with and without the DC. 2. The Income Capitalization Approach utilizing income and risk factors with and without the DC. 3. The Cost Approach utilizing	No Value
X	Incurable Condition	Applicable to many DCs in severe situations where a complete loss or net liability exists	data with and without the costs and losses associated with a DC. The DC Model, coupled with the three approaches to value, provides the fundamental framework for the analysis of DCs.	A B C

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Thank you!

Charles Baker, SRA, AI-RRS

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